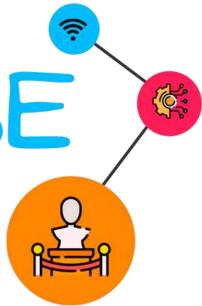


Education in small museums: digital solutions for a renewed accessibility



A Schematic Guide to the Erasmus+ Programme







Index

Unit 1 European Union The EU Institutions

Unit 2 EU Funding Programmes Main features and functioning

Unit 3 Structure of the Erasmus+ Programme *Key Actions and Strands*

Unit 4 Erasmus+ Programme *History, objectives, features and priorities*

Unit 5 Erasmus+ Priorities Inclusion, Digital Transformation, Green Transition, Civic Engagement

Unit 6 EU Login, Erasmus+ Platform, SEDIA, OID and PIC Practical tools to start submitting a proposal

Unit 7 Forms, DoH, Mandate Documents required to submit a proposal **Unit 8** Introduction to KA1 Mobility's opportunities and general rules

Unit 9 KA2 Cooperation Partnership Sections of the form and tips to write successful proposals

Unit 11 Project management Coordination of partners in KA2, meetings and required documents

Unit 14 Dissemination, Communication & Sustainability Definitions, strategies and tools

Unit 12 The Beneficiary Module Functionalities and submission of the final report

Unit 13 Erasmus+ Project Results Platform and EPALE *Tools for disseminating results and searching for best practices*





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Unit 10 Horizontal activities Management, Impact and Quality Assurance

Unit 1 - European Union

The EU Institutions





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The European Union





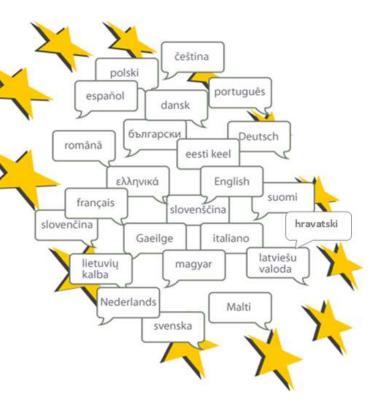
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- 27 Member States
- 447.7 mln inhabitants
- 24 official languages



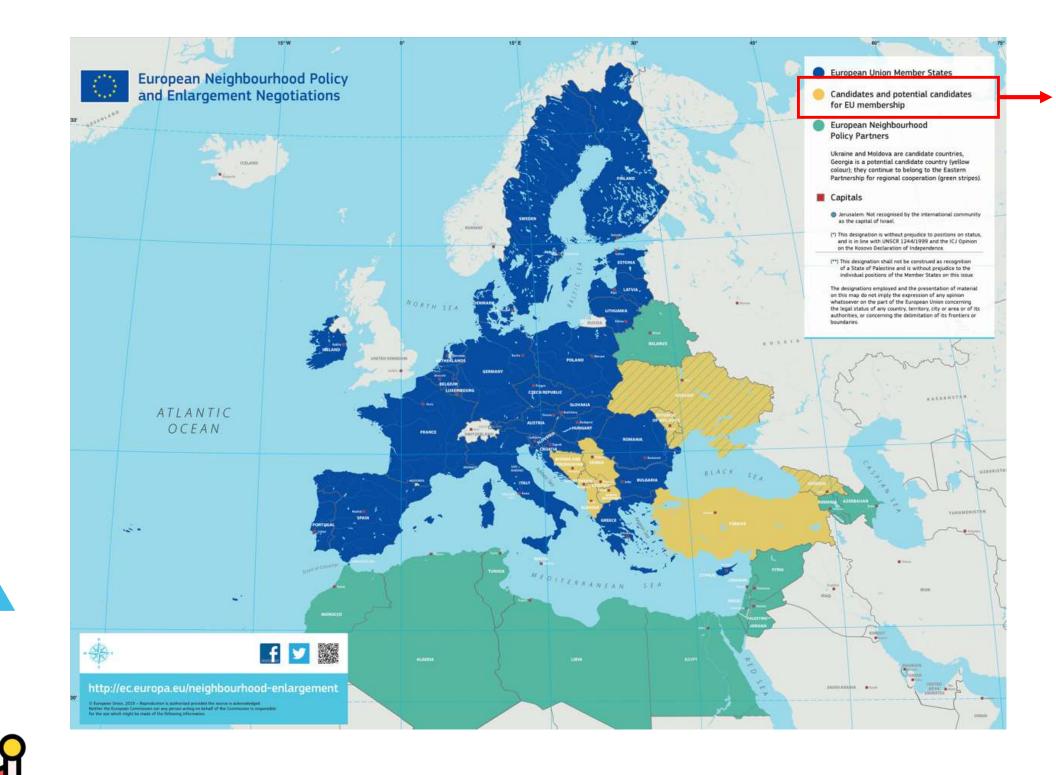
From 6 to 27 members







Candidate and potential countries





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Candidate countries

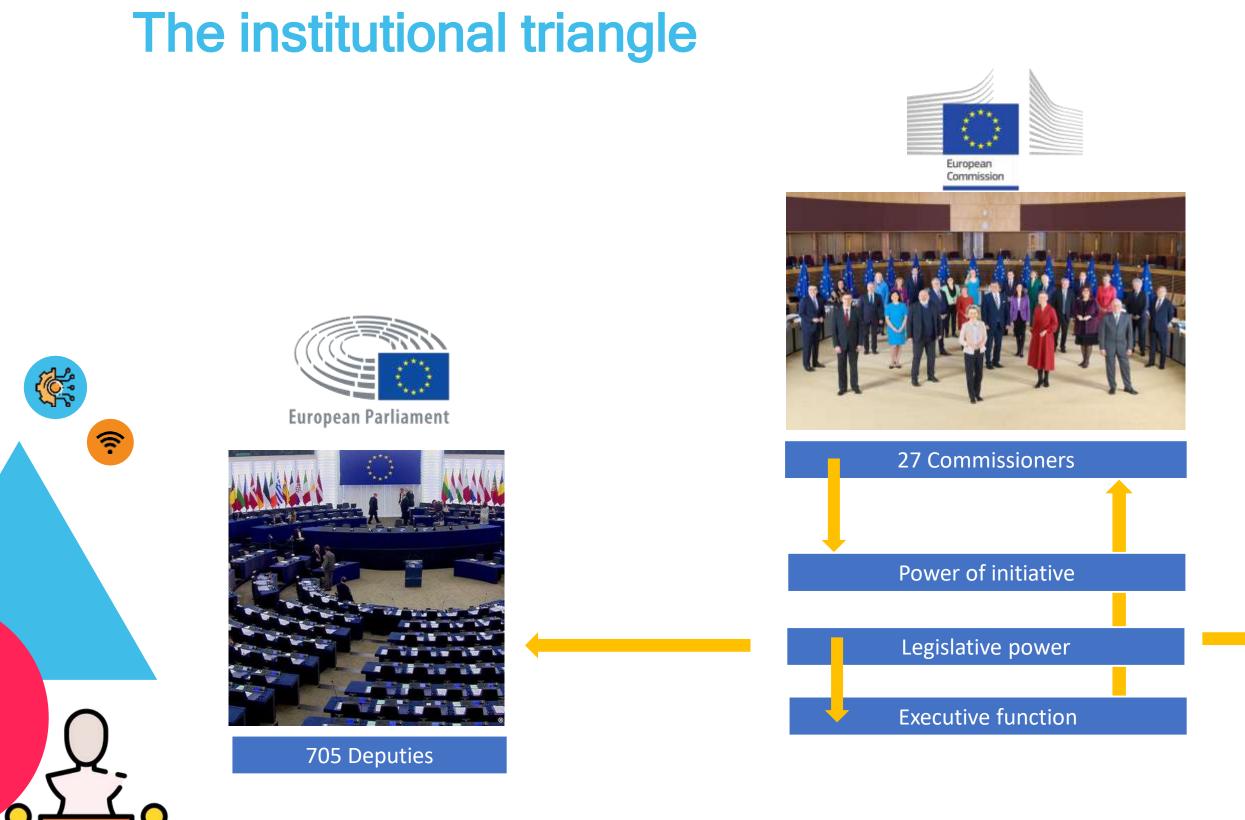
Countries in the process of integrating EU legislation into national law

- Albania
- Bosnia and Herzegovina
- Moldova
- Montenegro
- North Macedonia
- Serbia
- Turkey
- Ukraine

Potential candidate

Countries that do not yet fulfil the <u>EU membership conditions</u>

- Georgia
- Kosovo





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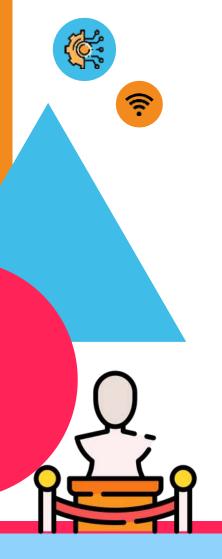
Ministers of Member States

The institutional triangle



The European Parliament

- The EP represents the citizens of EU's countries and is directly elected by them.
- Passes EU's laws, together with the Council of the EU, based on European Commission proposals.
- Approves the EU's budget.





The Council of the European Union

- Represents the governments of EU's countries, where national ministers from each government meet to adopt laws and coordinate policies.
- Takes decisions on European laws jointly with the European Parliament.



The European Commission

- The Commission is the EU's **politically independent executive arm**, composed by one Commissioner per country.
- It is alone responsible for drawing up proposals for new European legislation.
- It proposes and implements the EU's budget and manages EU's funding programmes.



Co-funded by the European Union



The Multiannual Financial Framework

The MFF (Multiannual Financial Framework) is the EU's long-term budget and covers a seven-year-period.

It is primarily an investment budget, pools resources to implement policies and brings an added value to the benefit of all EU citizens by delivering on common challenges (i.e. fighting climate change and environment protection, digital challenges, defense and border security, social rights and jobs.



The MFF sets the limits for EU spending for the period it covers. It breaks EU expenditure down into broad categories - 'headings' - which correspond to the EU's priorities and areas of action.

MFF 2021 – 2027: what's new?

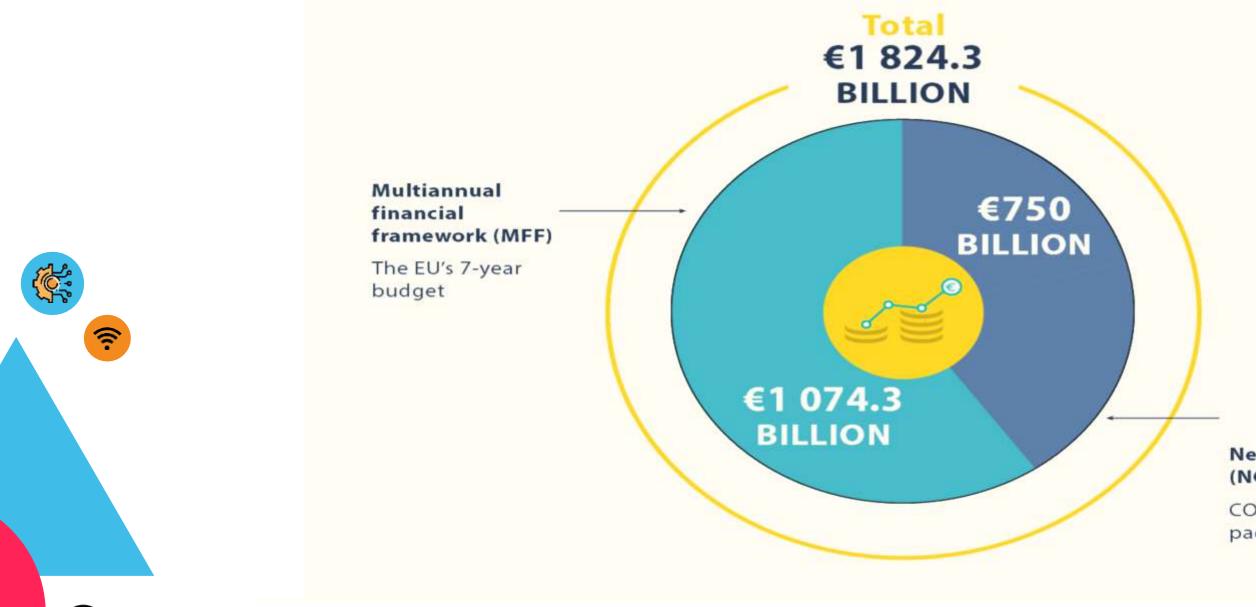
- More than 50% of the total amount of the next long-term budget and NextGenerationEU will support the modernisation of the European Union through research and innovation / fair climate and digital transitions / preparedness, recovery and resilience.
- 30% of the EU budget will be spent to fight climate change specific attention to biodiversity protection and gender-related issues
- In 2026 and 2027, 10% of the annual spending under the long-term budget will contribute to halting and reversing the decline of biodiversity







The EU budget 2021-2027







Council of the European Union General Secretariat

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Next Generation EU (NGEU)

COVID-19 recovery package

The EU budget 2021-2027

Heading 1

Single Market, Innovation and Digital EUR 149.51 billion

Research and Innovation

- Horizon Europe
- Euratom Research and Training Programme
- ITER

European Strategic Investments

- InvestEU
- Connecting Europe Facility
- Digital Europe Programme

Single Market

- Single Market Programme
- EU Anti-Fraud Programme
- Cooperation in the field of taxation (FISCALIS)
- Cooperation in the field of customs (CUSTOMS)

Space

European Space Programme

Heading 4 Migration & Border Management EUR 25.70 billion

Migration

Asylum, Migration and Integration Fund

Border Management

Integrated Border Management Fund

Heading 2 Regional Development & Cohesion EUR 426.69 billion

Research and Innovation

- European Regional Development Fund (ERDF)
- Cohesion Fund (CF)
- REACT-EU

Recovery and Resilience

- Recovery and Resilience Facility
- Union Civil Protection Mechanism (rescEU)
 - EU4Health

Investing in People, Social Cohesion & Values

- European Social Fund+
- Erasmus+

- European Solidarity Corps
- Justice Programme
- Citizens, Equality, Rights and Values programme
- Creative Europe

Heading 5 Security & Defence EUR 14.92 billion

Security

- Internal Security Fund
- Nuclear Decommissioning (Lithuania)
- Nuclear Safety and Decommissioning

Defence

European Defence Fund



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Heading

Natural Resources & Environment EUR 401.00 billion

Agriculture & Maritime Policy

- European agricultural guarantee fund (EAGF)
- European agricultural fund for rural development (EAFRD)
- European Maritime, Fisheries and Aquaculture Fund

Environment & Climate Action

- Programme for Environment and Climate Action (LIFE)
- Just Transition Fund

Heading 6 Neighbourhood & the World EUR 110.60 billion

External Action

- Global Europe: Neighbourhood, Development and International Cooperation Instrument
- Humanitarian Aid
- Common Foreign and Security Policy
- Overseas Countries and Territories

Pre-Accession Assistance

Pre-Accession Assistance

Heading 7 European Public Administration EUR 82.47 billion

Unit 2 - EU Funding Programmes

Main features and functioning





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The management of EU programmes

There are three categories of implementation modes for EU programmes:

Direct management

The European Commission manages directly the EU financing

Indirect management

Partner organisations or other bodies inside or outside the EU manage the funding

Shared management

The European Commission and national authorities jointly manage the funding





Direct management

Through its Departments, Directorates-General (DG)or Agencies, the European Commission is directly accountable for the following:

- Releasing the request for proposals ۲
- Assessing the submissions made
- Signing grants contracts ۲
- Monitoring the execution of the project
- Evaluating the outcomes \bullet
- Making payments

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Indirect management

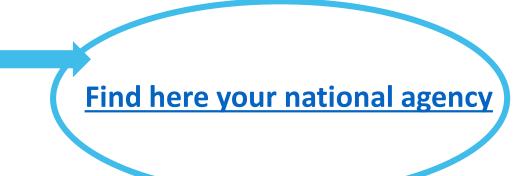
As part of the indirect management approach, the Commission assigns budget execution tasks to different implementing partners, such as:

- **Erasmus+ national agencies**
- Member States' development agencies lacksquare
- **National Promotional Banks**











The national, regional, or local administrations of Member States issue the call for proposals, decide which projects to fund, and are in charge of the overall administration.

The Commission participates in the monitoring and assessment process with the help of the national authorities to ensure that the projects are completed and that the funds are wisely spent.

Examples: The European structural and investment funds / The European Social Fund



PLEASE REMEMBER THAT THESE FUNDS ARE NOT PART OF THIS COURSE To know more go to <u>https://ec.europa.eu/regional_policy/funding_en</u>







Actions funded under EU programmes

This section explains the overall functioning of EU programmes (like the Erasmus+ programme) whose execution falls under the category of direct or indirect management.

Which actions can be funded by these programmes?

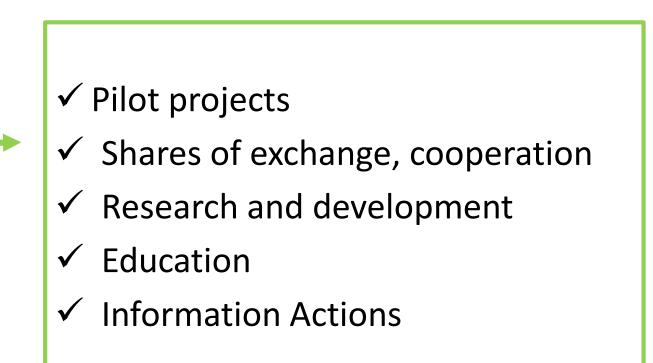
Only non-structural actions can be funded



Structural investments are **NOT** allowed (only limited instrumental investments in some cases)







Eligibility criteria

The following components must be included in the project proposal in order for it to qualify for a grant under an EU programme:

- **Innovative** character
- **Relevance** to the objectives of the Programme (See Programme Guide)
- **Multiplier effect**
 - **Dissemination of results**
- **European added value** Has the project any effect on the European level? If not, it signifies that your proposal only qualifies for structural funds because it has an effect at local level (see previous slides)





Common features of EU programmes

- Multiannual programmes divided by sectors <u>Complete list of EU funding programmes</u> lacksquare
- **Division in sub-programmes** (action lines, priorities, ...)
- **EU Regulation establishing the Programme**
- Documentation (i.e. Work programme, Call for proposals, Form, Programme Guide) \bullet
- **Financial aspects**
- The Consortium



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EU Regulation establishing the programme

Published on the Official Journal of the European Union, L series (Legislation).

It includes the fundamental elements of the programme:

- Sector
- Duration \bullet
- Targets \bullet
- Funded actions
- % funding \bullet
- Total budget \bullet

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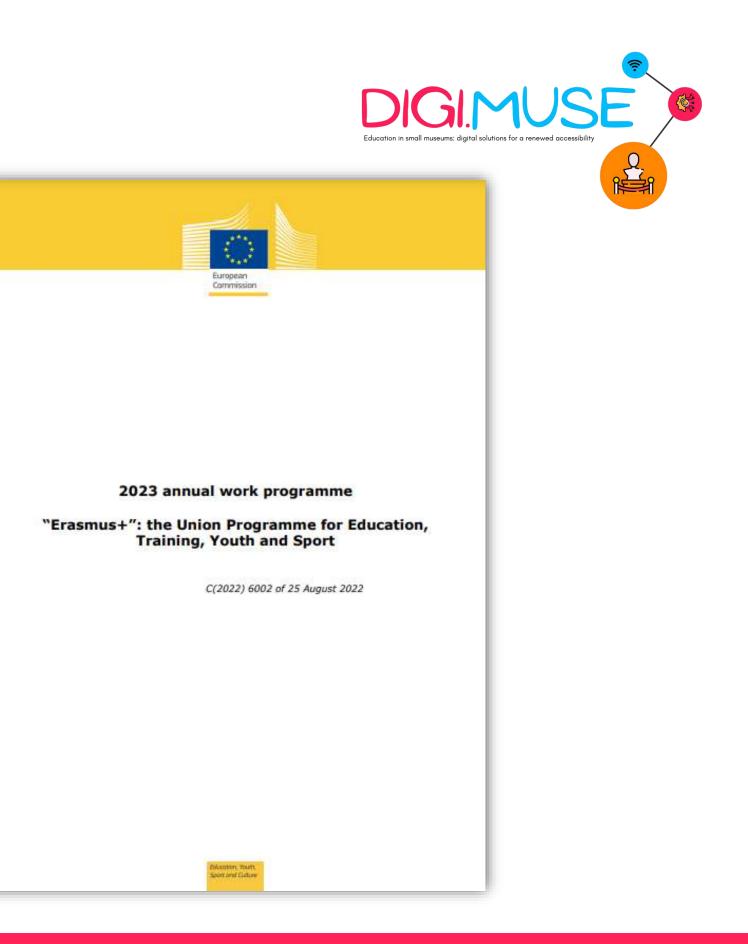
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N (EU) 2021/817 OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL	
of 20 May 2021	
Union Programme for education and training, youth and sport and repealing Regula No 1288/2013	tion (EU)
(Text with EEA relevance)	
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n the Functioning of the European Union, and in particular Articles 165(4) and 166(4) ther	eof,
from the European Commission,	
t legislative act to the national parliaments,	
of the European Economic and Social Committee (1),	
of the Committee of the Regions $(^2)$,	
ordinary legislative procedure (³),	

The Work Programme

- Internal working document
- Published on the website of the programme
- The document defines:
 - Annual priorities
 - Methods of implementation
 - Roadmap for the publication of deadlines
 - Budget breakdown
 - o Etc.

Erasmus+ annual Work Programme 2023





Call for proposals

- Published in the C series (information and notices) or on the programme's website of the Official Journal of the EU.
- Its publication opens the period for the submission of proposals.
- Sets specific deadlines for each Action.

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		EUROPEA
		Call for prop
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		8
This 20 1 Teras Prog	May 2021 establish amus+ Regulation')	is based on the Regulation ing 'Erasmus+': the Union as well as on the 2023 A period 2021 to 2027. The
2. Act	ions	
This	call for proposals c	overs the following action
Key	Action 1 (KA1) - L	earning mobility of individ
-	Mobility of individu	uls in the fields of education
	Youth participation	Activities
-	DiscoverEU – Inclus	sion Action
-	Virtual exchanges in	higher education and you
-	Mobility of staff in t	he field of sport
Key	Action 2 (KA2) - C	ooperation among organis
	Partnerships for Co	operation:
5	 Cooperation Par 	rtnerships
5	- Small-scale Part	nerships
	Partnerships for Exc	ellence:
5	 Centres for Voca 	ational Excellence
ş	— Erasmus Mundu	is Action
-	Partnerships for Inn	ovation:
9	 Alliances for inst 	novation
5	— Forward-lookin	g projects
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or the general and specific operation of the most strategies are specific and
ing actions of the Erasmus+ Programme:
of individuals: f education, training and youth
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n anna yonishi
tg organisations and institutions

The Programme Guide

The Programme Guide includes:

- Priorities and objectives of the Programme
- Rules and content of each Key Action
- Eligibility criteria and Award Criteria of each Action







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the English version prevails.

In the case of conflicting mean

Financial aspects - a brief introduction

NON-profit projects

V
Non-repayable grant

V

Principle of co-funding

% of maximum funding (possible maximum amount in €)

Q.



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A grant funded from the Union budget **must not have the purpose or effect of producing a profit**, defined as surplus calculated at the payment of the balance, of receipts over the eligible costs of the action or work programme.

European Commission

The Transnational Consortium

In order to submit a proposal, a Transnational Partnership (Consortium) shall be set-up under the coordination of the "Applicant".

The Consortium shall include organisations from different Countries, including

- **EU Member states**
- <u>Candidate countries</u> (actual / potential)
- European Economic Area (EEA) countries Iceland, Norway, Liechtenstein
- Beneficiary countries (in cooperation Programmes)
- Third countries (according to the Programme)



For the minimum number of countries to be included in the Partnership see the Programme Guide.



The Consortium - The Partners

Partners can be:

- Public (local) authority
- Private (SME) \bullet
- Non profit Organisation / NGO lacksquare
- University







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A natural person cannot be partner but ONLY a scholarship recipient

The Consortium - How to set it up?

The Consortium is an informal partnership set on the basis of these documents:

- 1. The **Mandate letters** signed between each partner and the Applicant
- 2. The Grant Agreement, the contract signed between the Applicant and the Commission.

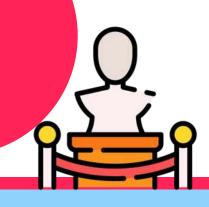
3. In most cases a **Consortium/Partnership Agreement** is signed between each partner and the Applicant (in some Programmes the Consortium Agreement is mandatory).





Unit 3 - Structure of the Erasmus+ Programme

Key Actions and Strands





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The Erasmus+ Programme

- Erasmus+ is the EU Programme in the fields of education, training, youth and sport.
- These are key areas that support citizens in their personal and professional development.
- The Programme is essential to support the objectives of the European Education Area, the Digital Education Action Plan 2021-2027, the European Union Youth Strategy and the European Union Work Plan for Sport (2021-24).
- COVID-19 pandemic showed how much is essential to ensure a swift recovery, while promoting equal opportunities for all.
- For this reason, the Erasmus+ Programme 2021-2027 will reach out more and better to people of different ages and from diverse cultural, social and economic backgrounds.
- In addition, the Programme will pay special attention in supporting people with fewer opportunities (i.e. people with disabilities and migrants, citizens living in remote areas or facing socio-economic difficulties).

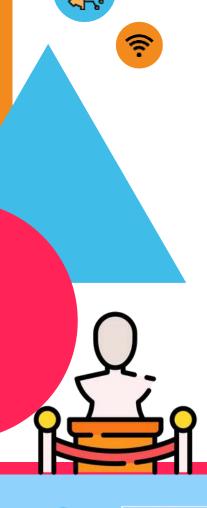




The Programme Guide - Key Action 1

Table of Contents

PART A – GENERAL INFORMATION ABOUT THE ERASMUS+ PROGRAMME
WHAT ARE THE OBJECTIVES AND IMPORTANT FEATURES OF THE ERASMUS+ PROGRAMME?
PRIORITIES OF THE ERASMUS+ PROGRAMME
Part B – INFORMATION ABOUT THE ACTIONS COVERED BY THIS GUIDE
KEY ACTION 1: LEARNING MOBILITY OF INDIVIDUALS
MOBILITY PROJECT FOR HIGHER EDUCATION STUDENTS AND STAFF
ERASMUS ACCREDITATION IN THE FIELDS OF VOCATIONAL EDUCATION AND TRAINING, SCH AND ADULT EDUCATION
MOBILITY FOR LEARNERS AND STAFF IN VOCATIONAL EDUCATION AND TRAINING
MOBILITY FOR PUPILS AND STAFF IN SCHOOL EDUCATION
MOBILITY FOR LEARNERS AND STAFF IN ADULT EDUCATION
LEARNING MOBILITY IN THE FIELD OF YOUTH
ERASMUS ACCREDITATION IN THE FIELD OF YOUTH
MOBILITY OPPORTUNITIES FOR ACCREDITED ERASMUS ORGANISATIONS IN THE FIELD OF Y
MOBILITY PROJECTS FOR YOUNG PEOPLE - "YOUTH EXCHANGES"
MOBILITY PROJECTS FOR YOUTH WORKERS
YOUTH PARTICIPATION ACTIVITIES
MOBILITY PROJECTS FOR YOUNG PEOPLE - "DISCOVEREU INCLUSION ACTION"
VIRTUAL EXCHANGES IN HIGHER EDUCATION AND YOUTH



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7
40
IOOL EDUCATION
83
99
OUTH 134
136
149
162

Key Action 1 (KA1) - Mobility for individual

KA1 supports

- Mobility of learners and staff
- Youth participations activities
- DiscoverEU
- Language learning opportunities
- Virtual exchanges in higher education and youth

Deadline KA1: end of February

See the call for proposals for the exact deadline

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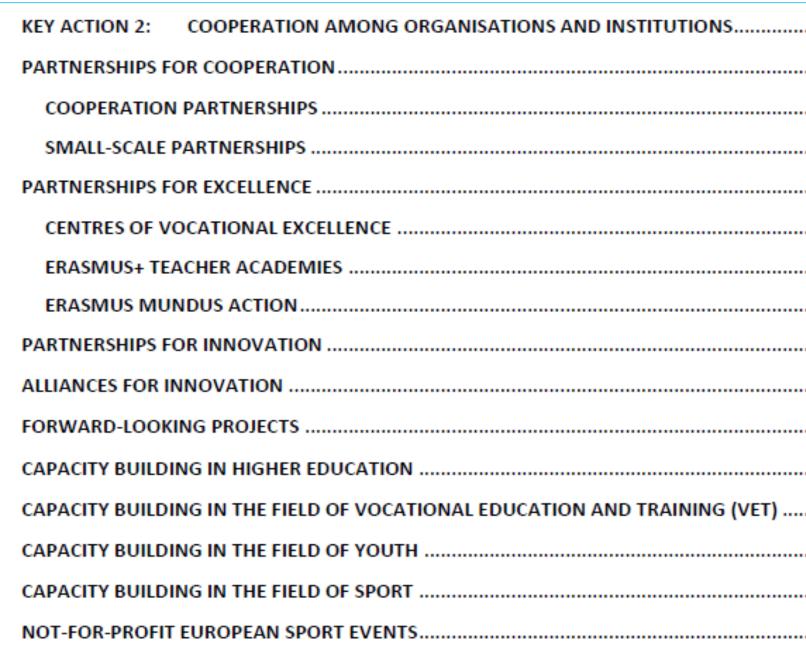
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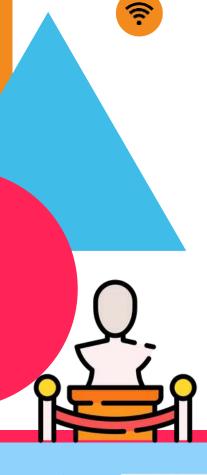




*This slide was developed quoting the Erasmus+ Guide

The Programme Guide - Key Action 2







207	

KA2 - Cooperation between organisations and institutions

KA2 supports

- Partnership for cooperation
- Partnership for Excellence
- Partnership for Innovation
- Capacity Building Projects
- Not-for-profit sport event

Deadline KA2: end of March

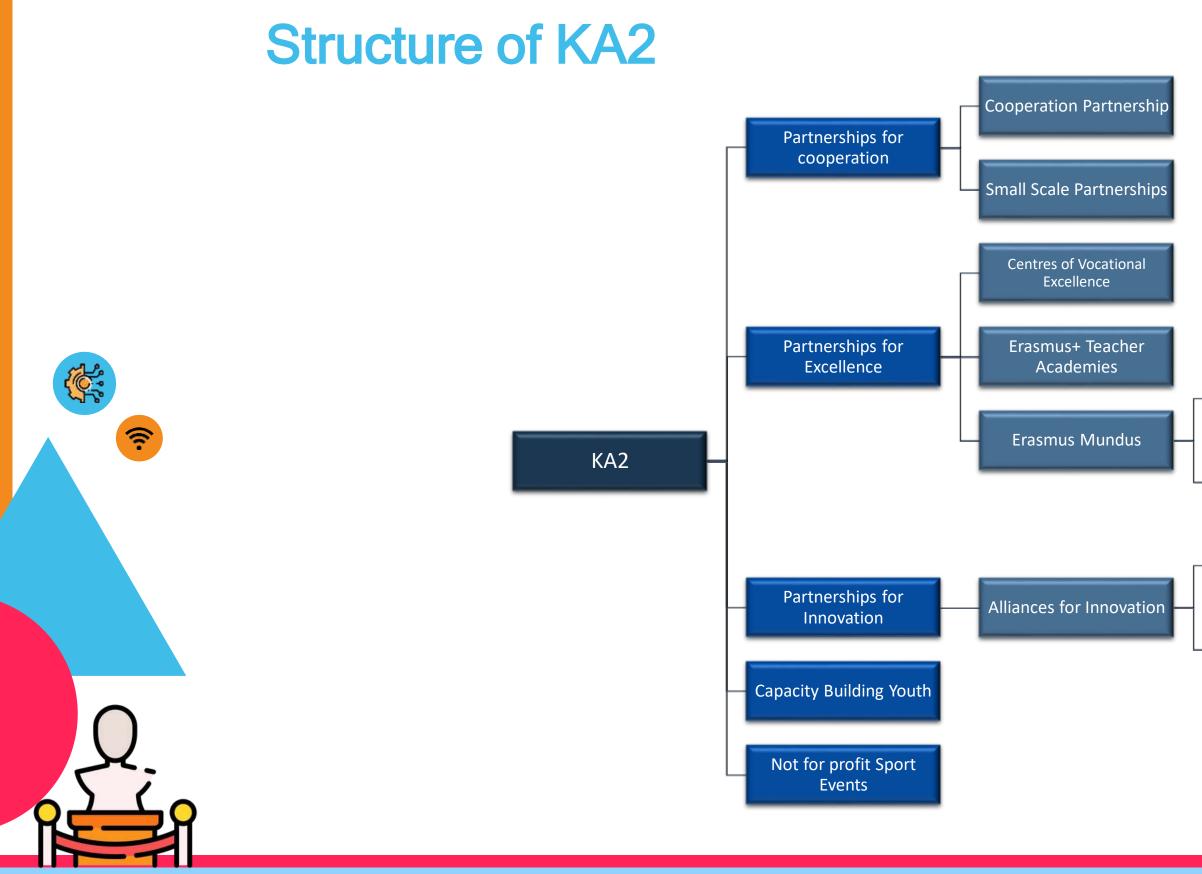
See the call for proposals for the exact deadline

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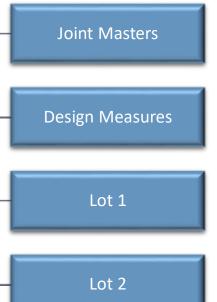
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Activities carried out in KA2

Project Management

All the activities that are necessary to ensure the planning, implementation and follow-up of the project.

Implementation activities

Networking events, meetings, working sessions to exchange practices and to develop results...

Sharing and Promotion activities

Organisation of conferences, sessions, events aimed at sharing, explaining and promoting the results of the project...

*This slide was developed quoting the Erasmus+ Guide





The Programme Guide - Key Action 3

KEY ACTION 3: SUPPORT TO POLICY DEVELOPMENT AND COOPERATION	
EUROPEAN YOUTH TOGETHER	
JEAN MONNET ACTIONS	
JEAN MONNET ACTIONS IN THE FIELD OF HIGHER EDUCATION	
JEAN MONNET ACTIONS IN OTHER FIELDS OF EDUCATION AND TRAINING	
JEAN MONNET POLICY DEBATE	
ART C – INFORMATION FOR APPLICANTS	
ART D – GLOSSARY OF TERMS	







KA3 - Support to Policy development and cooperation

KA3 supports

- European Youth Together
- The development of European Policies
- The development of tools and measures that foster the quality transparency and recognition of skills, competences and qualifications
- Policy dialogue and cooperation with key stakeholders and international organisations

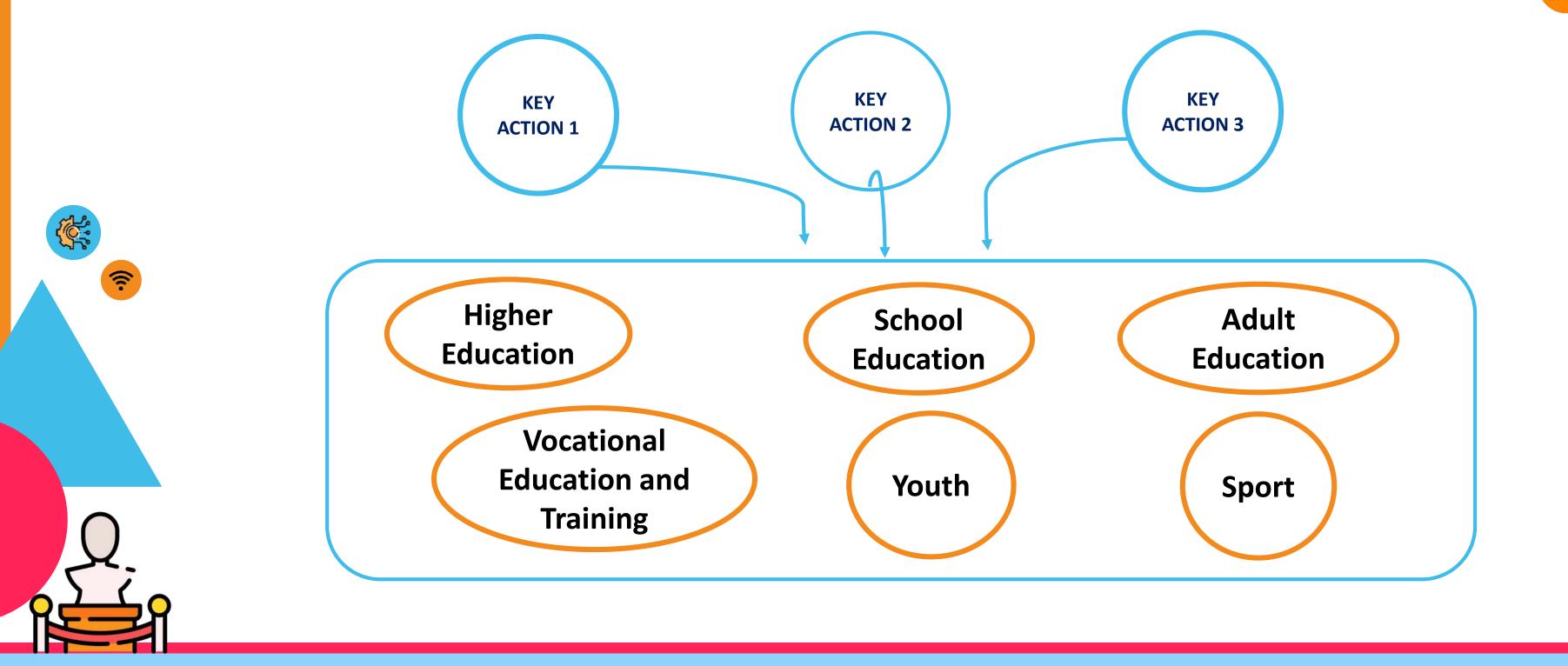
See the guide for other actions supported.

*This slide was developed quoting the Erasmus+ Guide











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HIGHER EDUCATION

- Promoting inter-connected higher education systems
- Stimulating innovative learning and teaching practices
- Developing STEM/STEAM in higher education, in particular women participation in STEM
- Rewarding excellence in learning, teaching and skills development
- Building inclusive higher education systems
- Supporting digital and green capabilities of the higher education sector

SCHOOL EDUCATION

- Tackling learning disadvantage, early school leaving and low proficiency in basic skills
- Supporting teachers, school leaders and other teaching professions
- Development of key competences
- Promoting a comprehensive approach to language teaching and learning
- Developing high quality early childhood education and care systems
- Recognition of learning outcomes for participants in cross-border learning mobility



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ADULT EDUCATION

- Improving the availability of high quality, flexible learning opportunities
- Creating upskilling pathways, improving accessibility and increasing
- Improving the competences of educators and other adult education s
- Enhancing quality assurance in adult learning opportunities
- Developing forward looking learning centres
- Creating and promoting learning opportunities among all citizens and generations

VOCATIONAL EDUCATION AND TRAINING

- Adapting vocational education and training to labour market needs •
- Increasing the flexibility of opportunities in vocational education and training
- Contributing to innovation in vocational education and training
- Increasing attractiveness of VET
- Improving quality assurance in vocational education and training
- Creation and implementation of internationalisation strategies for VET providers





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s for adults	
take-up of adult education	
staff	

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YOUTH

- Promoting active citizenship, young people's sense of initiative and youth entrepreneurship including social Entrepreneurship
- Increasing quality, innovation and recognition of youth work
- Strengthening the employability of young people
- Reinforcing links between policy, research and practice

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Unit 4 - Erasmus+

History, objectives, features and priorities





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The history

- The Erasmus Programme was established in 1987 and gave students coming from 11 European Countries the possibility to study abroad.
- The Programme has constantly been evolving, giving more than 9 million people from all over Europe the chance to study, train, volunteer and gain professional experience abroad.
- Today, it offers a wide range of opportunities in higher education, vocational education and training, school education, adult education, youth and sport.
- The main target groups are: learners, educators and youth workers.

* This slide was developed quoting the Erasmus+ Guide









General objectives

- Supporting the educational, professional and personal development of European citizens
- Contributing to the sustainable growth of all European Member States
- Ensuring high quality jobs and social cohesion
- Driving innovation
- Strengthening European identity and active citizenship
- Building a European Education Area

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Specific objectives

- Promoting learning mobility of individuals and groups
- Promote non-formal and informal learning mobility and active participation among young people
- Promoting learning mobility of sport staff

As well as cooperation, quality, inclusion, creativity and innovation at the level of organisations and policies in the field of education and training, youth and sport.





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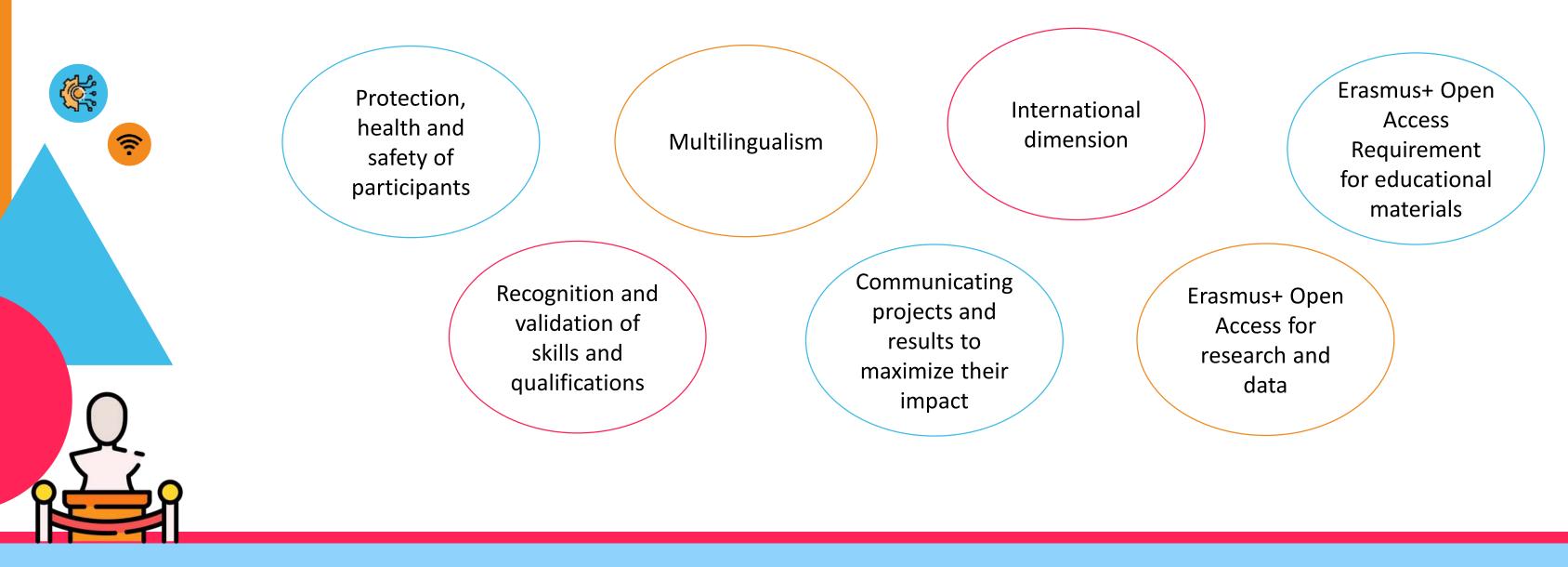




* This slide was developed quoting the Erasmus+ Guide

Important features

While submitting a proposal it is essential to consider the following features





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Horizontal priorities

The Erasmus+ Programme has 4 horizontal priorities:

- 1. Priority "Inclusion" to support the inclusion and diversity in all fields of education, training, youth and sport.
- 2. Priority "Green" to fight against climate change in order to ensure a better long-term environmental sustainability.
- 3. Priority "Digital" to sustain actions that enhance the digital skills and competence development at all level of society and especially the development of a high-performing digital education ecosystem.
- 4. Priority "Engagement" to foster the development of social and intercultural competences, critical thinking, media literacy and encourage active citizenship and ethics in lifelong learning.





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* This slide was developed quoting the Erasmus+ Guide

Unit 5 - Erasmus+ Priorities

Inclusion, Digital Transformation, Green Transition, Civic Engagement





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Priorities

- Every year, the European Commission sets the common priorities and objectives of the Erasmus+ Programme in different fields of education, training, youth and sport.
- During the application phase, the Consortium shall select one or more of the programme's **priorities**, in order to frame the project in relation to them.
- When developing project ideas, it is recommend to look at the outcomes of earlier projects with similar goals to ensure consistency and avoid duplications and to **build on existing results** and contribute to the collaborative development of diverse sectors (search for information in the Erasmus+ Project Platform: <u>https://ec.europa.eu/programmes/erasmus-plus/projects_en</u>)
- There are two types of priorities: Horizontal Priorities (see next slides) and STRAND-specific Priorities (see the Programme Guide).





PRIORITY «Inclusion» Inclusion and diversity in all fields of education, training, youth and sport

The Programme supports projects that promote social inclusion and aim at improving the outreach to people with *fewer opportunities*, including:

- People with **disabilities**
- People with a migrant background
- People living in **rural and remote areas**
- People facing socio-economic difficulties

Projects should assist these groups in overcoming the challenges that they may face in gaining access to the Programme's opportunities, as well as contributing to the creation of inclusive environments that support equity and equality and are attentive to the needs of the community.





PRIORITY «Green» Environment and fight against climate change

The Programme aims to support, across all sectors, awareness raising about environmental and climate-change challenges.

Priority will be given to projects aiming at:

- Developing competences in various sustainability-relevant sectors, developing green sectorial skills strategies and methodologies, as well as **future-oriented curricula** that better meet the needs of individuals
- Supporting the testing of **innovative practices** to prepare learners, staff and youth workers to become **agents of** change
- Enabling behavioural changes of consumption habits and lifestyles
- Developing sustainability competences of educators and education leaders
- Supporting the planned approaches of the participating organizations regarding environmental sustainability







PRIORITY «Digital» Addressing digital transformation through development of digital readiness, resilience and capacity

The Programme will support digital transformation plans of primary, secondary, vocational education and training (VET), higher, and adult education institutions.

Priority will be given to projects aiming at:

- Increasing the **institutions' capacity and readiness** to manage an effective shift towards **digital education**
- Supporting the purposeful use of digital technologies in education, training, youth and sport for teaching, learning, assessment and engagement
- Promoting gender equality and addressing differences in relation to the access and use by underrepresented groups
- Supporting the use of the European Frameworks on digital competences of educators, citizens and organisations (see DigComp)

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PRIORITY «Engagement» Common values, civic engagement and participation

The Programme will support active citizenship and ethics in lifelong learning; it will foster the development of social and intercultural competences, critical thinking and media literacy.

Priority will be given to projects that:

- Offer opportunities for people's participation in democratic life, social and civic engagement through formal or non-formal learning activities.
- Focus on raising awareness and understanding the European Union context, notably as regards the common EU values, the principles of unity and diversity as well as their cultural identity, cultural awareness and their social and historical heritage.



Unit 6 - EU Login, Erasmus+ Platform, SEDIA, OID and PIC

Practical tools to start submitting a proposal





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How to create an EU Login account

The **EU Login** Authentication Service - previously **ECAS** - is a single point for user authentication to a wide range of Commission information systems, like the Erasmus+ and European Solidarity Corps Platform or the Funding & Tenders opportunities portal (see further).

To submit the project proposal, it is mandatory to create an EU login account, following these steps:

- 1. Fill <u>here</u> the registration form to receive an e-mail with the **username** and a link for creating the **EU Login** password
- 2. Create a new password and click on "Submit"
- 3. Click "Proceed" and access EU Login.

For further information

https://wikis.ec.europa.eu/display/NAITDOC/EU+Login+-+European+Commission+Authentication+Service







The **Erasmus+ and European Solidarity Corps Platform** enables the Applicant to:

- ✓ Search for registered organisations participating in Erasmus+ or European Solidarity Corps
- ✓ Register an organisation to start submitting proposals
- ✓ Submit applications for grants and/or accreditation for ***DECENTRALISED ACTIONS**
- ✓ Manage ongoing projects

*Decentralised actions are managed by the Erasmus+ National Agencies

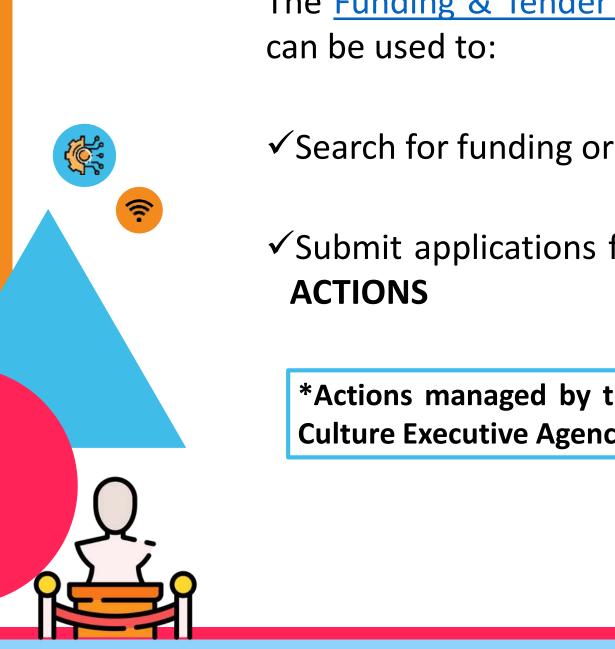
To learn more about the Platform <u>https://wikis.ec.europa.eu/pages/viewpage.action?pageId=33530315</u>











The <u>Funding & Tender opportunities portal</u> (SEDIA)

✓ Search for funding or tender opportunities

✓ Submit applications for grants for *CENTRALISED

*Actions managed by the European Education and **Culture Executive Agency in Brussels (EACEA).**

In a nutshell:

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What are calls for proposals?

With calls for proposals the Commission selects, on a competitive basis, organisations or natural persons to implement projects co- financed by EU because these projects contribute to EU policy aims.

- Advance payments allowed
- Reimbursement for real costs
- Deliverable is a report or completion of project

See all calls for proposals >

What are calls for tenders?

With calls for tenders the Commission aims to purchase goods, services or works in exchange for payment of an agreed price.

In a nutshell

- Payment to agreed conditions and price
- · Delivery of goods, services or works in compliance with predefined requirements
- Execution according to contractual conditions.

Read more

See all calls for tenders

Register an organisation - OID and PIC number

The Organization ID (OID) and the Participant Identification Code (PIC number) are organizations/institutions' identifiers used to participate in Erasmus+ projects.

OID

Required to submit project proposals managed by the National Agencies. It shall be generated on the Erasmus+ and European Solidarity Corps Platform

PIC

Required to submit project proposals managed by the EACEA It shall be generated using the **Funding & tender opportunities portal (SEDIA)**

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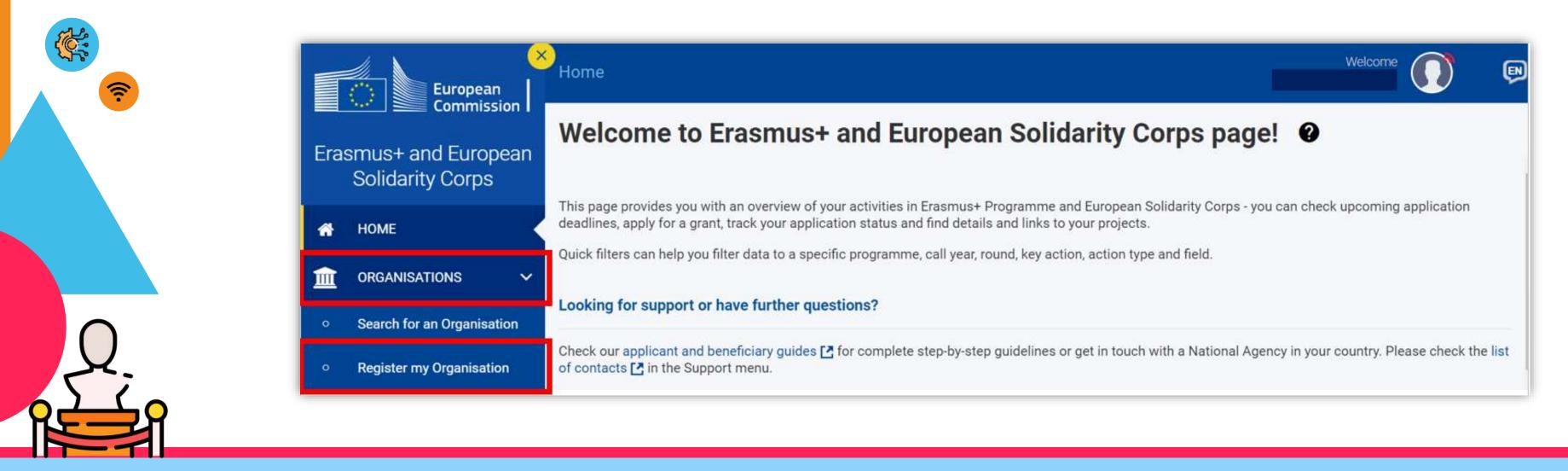




How to create an OID

1. Click on Erasmus+ and European Solidarity Corps Platform and log-in with the EU login credentials.

2. Click to Organisation --- Register my Organisation



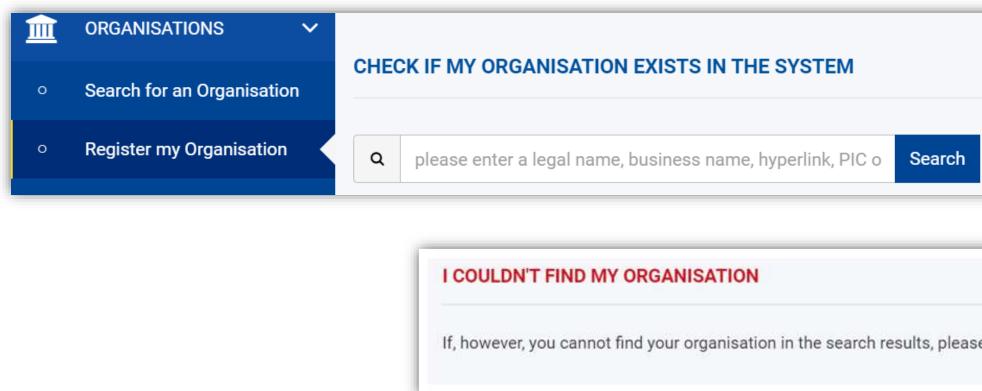


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How to create an OID

Check if the organisation already exists within the system. If not, you can proceed with the registration. 3.



4. Once submitted the information needed to register the organisation, you will obtain a unique **Organisation ID**. While awaiting certification by the responsible National Agency, the OID can be used to apply for decentralised actions immediately.





h	
ease register it by clicking here.	Register a new Organisation

How to create a PIC

- Click on <u>Funding & tender opportunities portal</u> and log-in with your EU login credentials 1.
- 2. Go to "Register your organisation"

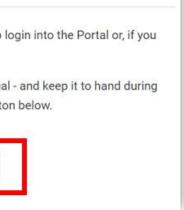
Is your organisation already registered? PIC search	Register your organisation
Please check whether your organisation has already been registered. If so, no need to register it again.	To register your organisation or as a natural person, you need to loginare a new user, create your account.
Search a PIC	Check what information you need to register in the Online Manual - a the registration procedure. To start registration, click on the button b
	Register your organisation



3. At the end of the registration, your PIC number will be displayed.







Unit 7 - Form, DoH, Mandates

Documents required to submit a proposal





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The submission

Once the organisation is registered, three documents are needed to submit the proposal:

- The form available on the Platform 1. (on the SEDIA or the Erasmus+ and European Solidarity Corps Platform depending on the action)
- 2. **Declaration on Honour** (DoH)
- **Mandate letters** 3.







The Form in the SEDIA Platform

. .

1. Access the <u>SEDIA Platform</u> and do the login	Login Tupic selection Create proposal Participante Proposal Forms Bubriel	
2. Search and select the call for proposals you	Create proposal Please submit your proposal at the latest 48 hours before the deadline (to avoid system congestion or system incompatibility issues). Late proposals will not be accepted. Don't wait until the end because you are worried about confidentiality - we will not open the proposals before the deadline. Each new submitted version will replace to previous one.	×
are interested in and start the submission Please select the type of your submission:	Call data: Call ERASMUS-EDU-2022-CSC-OG Topic: ERASMUS-EDU-2022-CSC-OG Type of action: ERASMUS-OG Type of MGA: ERASMUS-OG Search for your organisation	
ERASMUS Operating Grants [ERASMUS-OG], ERASMUS Operating Grant [ERASMUS-OG] Start submission	Download Part B templates Image: Contact person Image: Download part B templates Image: Contact person	
Need help?	Your proposal Online Menual IT How To Please choose an acronym for your proposal. It will appear also in the 'Seneral Information' section of the Application Form Part A and can also be updated there.	
3. Download part B of templates	IT Helpdesk Intervalue Service Desk: Service Desk: Short Summary Enter value V +32 2 29 92222	2000
	SAVE AND GO TO MER	T STEP



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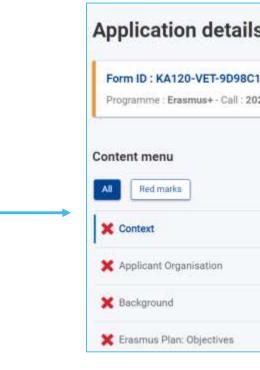




The Form in the Erasmus+ Platform

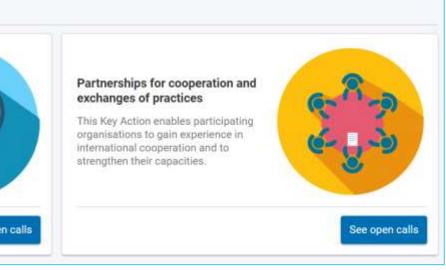
- 1. Access the <u>Erasmus+ Platform</u>
- 2. Search for a call and Apply for it-
- 3. Access through **EU Login**
- Start the submission, filling in the required sections in the Platform

Learnin	g Mobility of	Individuals		18
learners learning	Action suppor and staff to ur and/or profess er country.		2e	9
•				







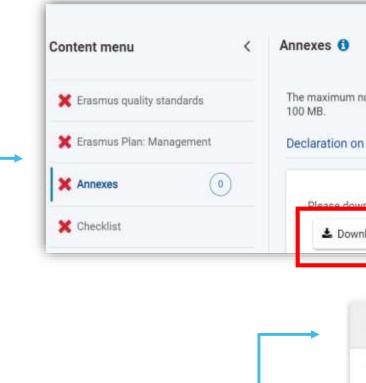


0			1 SI	ibmit [🖹 PDI
4A 2 - Roun	id : Round 1 - Action type : Erasmus accreditation in vocational educat	tion and training (KA120-	124 days left ! VET)	Not Submitted
<	Context ()			<u>ب</u>
	Field			
	Vocational Education and Training			
>	National Agency *		Language used to fill in	the form *
	Please select	٠	Please select	+
	Accreditation type			

Declaration on Honour

1. After inserted the required information about the applicant organisation, click on the Annex section and download the Declaration on Honour (this process is ONLY related to the Erasmus+ Platform)

This document shall be **signed and** stamped only my the Applicant, who declares, on behalf of the members of the Consortium, their eligibility, their financial and operational capacity and the existence of the other requirements established in the call.





2. Once signed, the Declaration shall be uploaded

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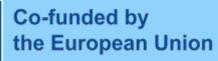
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Honour			
load the Declaration on Hono	ur, print it, have it signed by t	he legal representative,	, and attach it here.
oad Declaration On Honour			

File Name	File Size (kB)	Action
Total Size (kB)	0	
		+ Add Declaration On Honour

Mandate letters

- 1. The Applicant shall have the **mandate to act** for all the members of the Consortium
- 2. This is proved by the Mandate letters, signed between the Applicant and every single partner
- 3. After filled in the form with the data of partners' organisations, the Mandates are generated automatically by the Platform
- 4. Download the Mandates and upload them in the platform once collected data from partners (signature, stamp and date)









Unit 8 - An introduction to KA1

Mobility's opportunities and general rules



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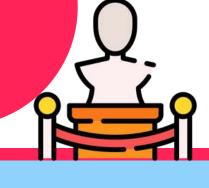
Outgoing vs Incoming mobilities

Outgoing mobility

The **Applicant** acts as a **sending organisation**, selecting participants and sending them to a hosting organisation abroad.

Incoming mobility

The **Applicant hosts people** who can help develop and internationalise the organisation, ensuring upskilling opportunity for the internal staff.





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Short terms projects vs Accreditated projects

Short terms projects

Short-term projects are recommended for newcomer organisations; they finance mobility activities over a period of six to eighteen months.

Accreditated projects

Accreditated projects are addressed to organisations that hold an **Erasmus accreditation** and aim to plan a long-term internationalisation strategy. These projects allow receiving regular funding for mobility activities that are part on an **Erasmus Plan**.

To know more go to **Erasmus Accreditation**





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Other opportunities

For those organisations who prefer to join the Programme without submitting an application, there is the possibility to:

- Join an existing Erasmus+ mobility consortium a group of organisations from the same country implementing mobility activities as part of a joint Erasmus Plan.
- Hosting learners or staff coming from a partner organisation abroad.





Short term projects

Short terms projects are open to individual organisations and not to consortia. Accredited organisations cannot apply for short-term projects since they already have permanent access to Erasmus+ funding.

Under short-term projects the following activities can be funded:

Staff mobility

Job shadowing (2 to 60 days)

Teaching or training assignments (2 to 365 days)

Courses and training (2 to 30 days, maximum 10 days of course fees per participant)



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Learner mobility

Group mobility

Short-term learning mobility (2 to 29 days)

Long-term learning mobility (30 to 365 days)

Budget categories and rules

CATEGORY	COVERED ACTIVITIES	RULE OF ALLOCATION	FINANCING MECHANISM
ORGANIZATIONAL SUPPORT	Mobility activities (preparation, mentoring, monitoring and support of participants during mobility, services, recognition of learning outcomes, sharing results).	Division of the grant agreed by the organisations	Unit costs (see Erasmus Guide for the exact amount)
TRAVEL	Travel costs of participants and accompanying persons from their place of origin to the venue of the activity	Based on the travel distance and no. of participants. The applicant indicates the air distance between the place of origin and the venue of the activity using the <u>EC distance calculator</u>	Unit costs
INDIVIDUAL SUPPORT	Costs of subsistence for participants and accompanying persons during the activity	Based on the no. of participants, duration of stay and receiving country	Unit costs
INCLUSION SUPPORT FOR ORGANISATIONS	Mobility activities for participants with fewer opportunities	Based on the no. of participants with fewer opportunities.	Unit costs
INCLUSION SUPPORT FOR PARTICIPANTS	Additional costs directly linked to participants with fewer opportunities and their accompanying persons	The request must be justified by the applicant and approved by the National Agency.	Real costs
PREPARATORY VISITS	Costs covering travel and subsistence for participation in a preparatory visit.	Based on the no. of participants	Unit costs
COURSE FEES	Costs covering enrolment fees for staff mobility format 'Courses and training'	Based on the duration of the activity	Unit costs
LINGUISTIC SUPPORT	Costs of providing language learning materials and training to participants	Based on the number of participants	Unit costs
EXCEPTIONAL COSTS	Costs for providing a financial guarantee (if the National Agency asks for it), visa, residence permits etc.	The request must be justified by the applicant and approved by the National Agency	Real costs



<u></u>



Awarded criteria for short term projects

RELEVANCE	The project proposal's objectives shall be relevant for the objectives of the action ((supporting newcomers and less experienced organisations and supporting particip
QUALITY OF PROJECT DESIGN	Proposal's objectives address the needs of the applicant organisation, staff and lear The content of the activities is appropriate for the achievement of the objectives The working plan is clear and realistic The project incorporates environmentally sustainable and responsible practices as
QUALITY OF FOLLOW-UP ACTIONS	Project tasks and responsibilities should be clearly defined in accordance with Eras The applicant should set a precise action plan to integrate mobility activites' results The project should include an appropriate way of evaluating the project outcomes The applicant proposes concrete and effective steps to share the results with other European Union funding



All mobility projects should integrate the horizontal priorities of the Erasmus+ Programme (see Unit 5)

- Inclusion and diversity
- Environmentally sustainable and responsible practices
- Digital transformation in education and training
- Participation in democratic life



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(see the Programme Guide) and for a set of specific priorities ipants with fewer opportunities).

arners

as well as the use of digital tools (e.g., eTwinning or EPALE)

smus Quality Standards

Its in the organisation's regular work

er organisations and the public, publicly acknowledging the

Unit 9 - KA2 Cooperation Partnership Sections of the form and tips to write successful proposals





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The "Relevance" section

The "Relevance" section represents the 1st award criteria taken into consideration by the National Agency

Please select priority			¢
If relevant, please select up to two a	dditional priorities according to the ob	pjectives of your project.	
Please select priorities			
How does the project address the selected	l priorities ? *		
Please complete			
Please select up to three topics addressed	by your project *		
Select up to 3 topics			
What are the objectives you would like to ac	chieve and concrete results you would like to p	produce? How are these objectives linked to the prior	ities you have selecte
Please complete			
Please describe the motivation for your pro	oject and explain why it should be funded. st		
Please complete			



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3000

Projects are requested to frame their work in relation to one or more of the priorities set by the EC every year (see Unit 5)

> !!! Max no. of characters !!! (spaces included)

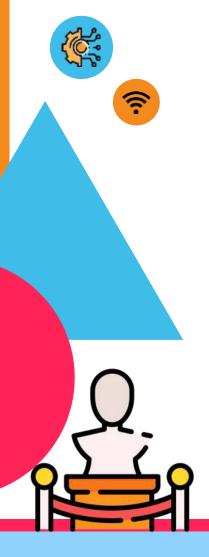
The Programme Guide represents the reference to fill in this section. Applicant should prove that their projects are consistent and coherent with the selected priorities.

Use SMART objectives (specific, measurable, achievable, relevant, time-bound)

The "Relevance" section

What makes your proposal innovative? *

Please complete...



How is your proposal suitable for creating synergies between different fields of education, training, youth and sport or how does it have a strong potential impact on one or more of those fields? *

Please complete...

How is this project complementary to other initiatives already carried out by the participating organisations? *

Please complete...

How does the proposal bring added value at European level through results that would not be attained by activities carried out in a single country? *

Please complete...

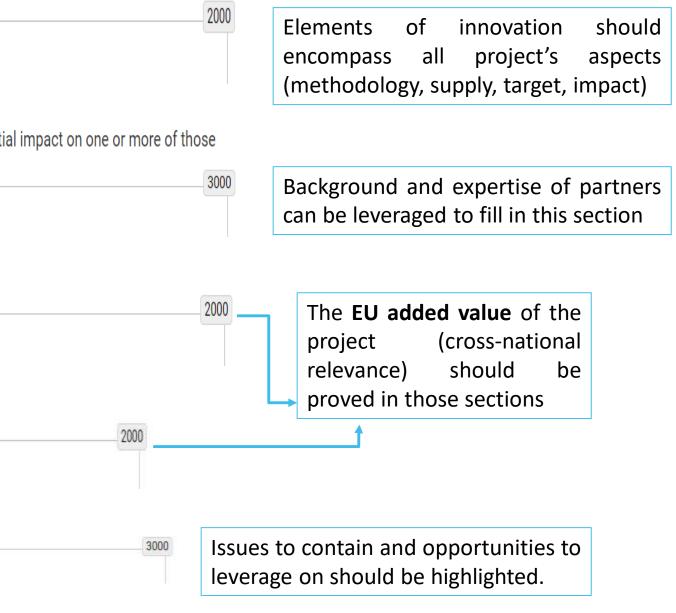
What needs do you want to address by implementing your project? *

Please complete...



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The "Relevance" section

What are the target groups of the project? *

Please complete...

How did you identify the needs of your partnership and those of your target groups? *

Please complete...

How will this project address these needs? *

Please complete...

Tip: the way of presenting information should be concise; it is recommended to answer the question directly and go straight to the point.









The "Partnership and Cooperation Agreements" section

The "Partnership and Cooperation Agreements" section represents the **2nd award criteria** and it is structured as follows:

How did you form your partnership? How does the mix of participating organisations complement each other and what will be the added value of their collaboration in the framework of the project? If applicable, please list and describe the associated partners involved in the project. * Responsibilities Please complete should be distributed according to What is the task allocation and how does it reflect the commitment and active contribution of all participating organisations (including the associated partners, if applicable)? 3000 different competences Please complete_ of partners and staff. Describe the mechanism for coordination and communication between the participating organisations (including the associated partners, if applicable) *

Please complete...

Possible mechanisms to be included (see Unit 11 for further details) Partnership Agreements to establish partners' roles and responsibilities Committee in charge of decision making, conflict resolution, monitoring & evaluation

- Strategy and rules for internal communication
- Virtual call on a regular base
- **Official meetings**

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The "Work Packages activities" section WP1 Project Management

This section allows describing all the activities to be implemented during project's implementation and corresponds to the 3rd award criteria "Project Design and Implementation" (see Programme Guide).

It is recommended to split the project in a maximum of 5 Work packages (WPs). The first WP shall always be the Project Mangement Work Package, which requires to provide the following information:

Grant amount allocated to the work package n° 1 'Project Management' (whole number with no decimals). *
Please complete...

How will the progress, quality and achievement of project activities be monitored? Please give information about the involved staff, as well as the timing and frequency of the monitoring activities. *

Please complete...

How will you ensure proper budget control and time management in your project? *

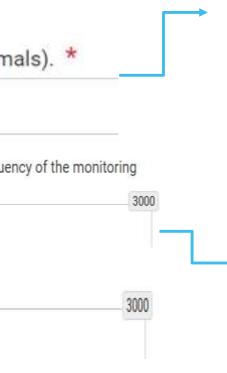
Please complete...

Partners' costs resumes should be collected every six months.



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Max 20% of the total

It is recommended to set **Key Performance Indicators** (KPIs) for each objective. Monitoring and evaluation indicators should be both **quantitative and qualitative**, clear and related both to impact and outcomes.

It is also suggested to assess partners satisfaction on a regular basis (e.g., satisfaction surveys).

The "Work Packages activities" section WP1 Project Management

What are your plans for handling risks for project implementation (e.g. delays, budget, conflicts, etc.)? *

Please complete..

How will you ensure that the activities are designed in an accessible and inclusive way? *

Please complete...

How does the project incorporate the use of digital tools and learning methods to complement the physical activities and to improve cooperation between partner organisations? *

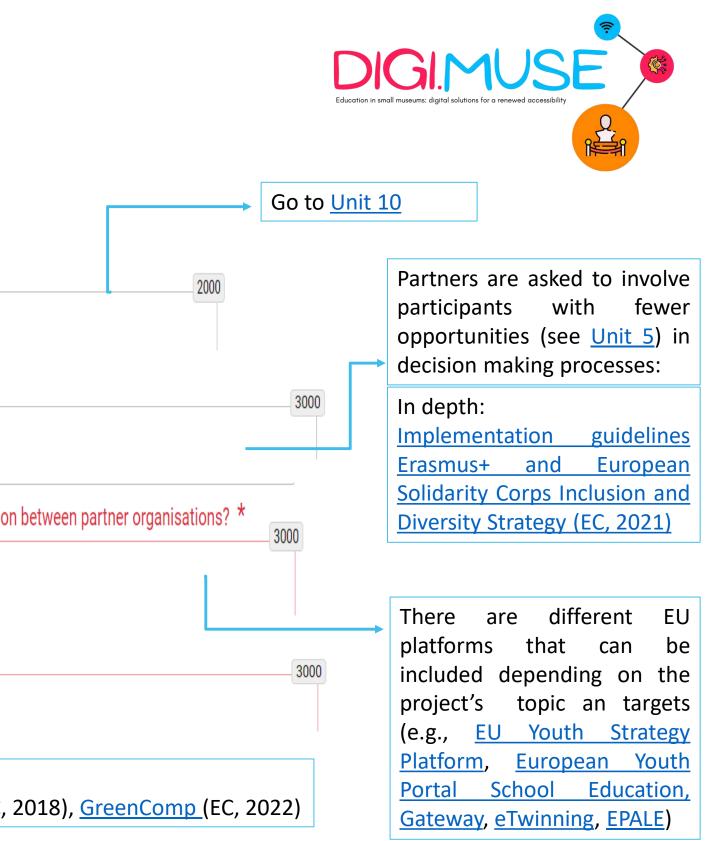
Please complete...

How does the project incorporate green practices in different project phases? *

Please complete...

Examples of green practices can be extrapolated from these documents <u>Guidelines on organizing sustainable meetings and events at the Commission (EC, 2018), GreenComp (EC, 2022)</u>





The "Work Packages activities" section Other Work Packages

After inserted the name of the other Work Packages, the following sections will be displayed:

What are the specific objectives of this work package and how do they contribute to the general objectives of t

Please complete...

What will be the main results of this work package? *

Please complete...

What qualitative and quantitative indicators will you use to measure the level of the achievement of the work p

Please complete...

Please describe the tasks and responsibilities of each partner organisation in the work package. *

Please complete...

Please explain how the grant amount attributed to this work package constitutes a cost-effective use of the bu

Please complete...





the project? *	2000
	2000
package objectives and the quality of the results? *	2000
	2000
oudget *	5000

The "Work Packages activities" section **Other Work Packages**

Work Packages are divided into different Activities to be specified in this table

Activity title	Venue	Estimated start date	: Estimated	end date:	Leading Organisation	Participating Organisations	Amount allocated to activity (whole number) (EUR)	Expected results	Action
Please complete	Please select •	dd/mm/yyyy	• 01/01/202	3 1	Please sele_ 🗢	Please select •	Please complete	Please complete	×

The Applicant is usually leader of the entire WP1 (Project Management).

For the other WPs' activities, the leading organisation should be selected according to its technical and operational competence. It should be proved that the leader has the capacity to:

- Set an action plan and provide guidelines for partners
- Monitor project's progresses, partners' performance and their compliance with the KPIs



The "Impact" section

Impact represents the 4th award criteria

How are you going to assess if the project objectives have been achieved? *

Please complete...

Please describe the potential wider impact of your project: Will the impact be equally spread among the involved organisations? What is the potential impact of the project on each participating organisation as a whole? Are there other groups or organisations at local, regional, national or European level that will benefit from your project? Please explain how. *

Please complete...

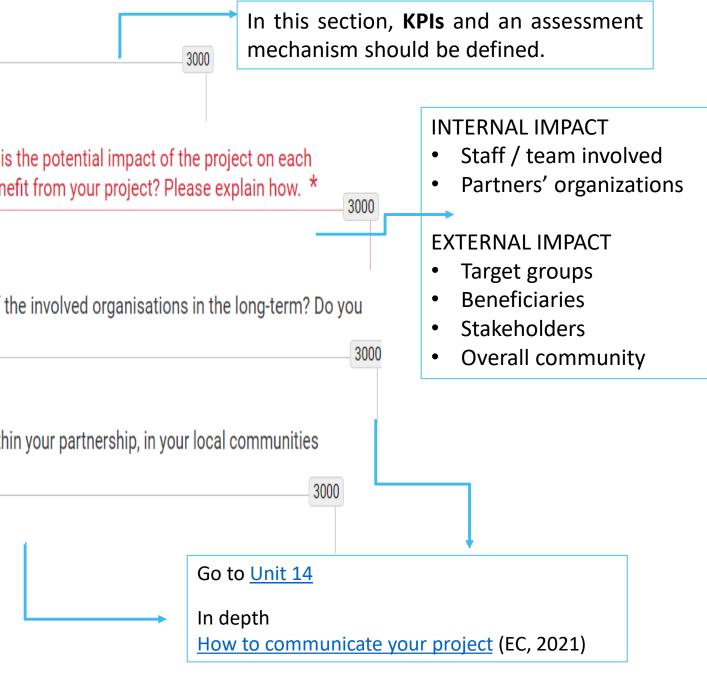
Explain how you will ensure the sustainability of the project: How will the participation in this project contribute to the development of the involved organisations in the long-term? Do you plan to continue using the project results or implement some of the activities after the project's end? *

Please complete...

Please describe your plans for sharing and promoting the project results: How do you intend to make the results of your project known within your partnership, in your local communities and in the wider public? Who are the main target groups you intend to share your results with? *

Please complete...





Unit 10 - Horizontal activities

Management, Impact and Quality Assurance







Project methodology and Work Packages

The description of the project shall include a detailed **project methodology** describing:

- Clear distribution of tasks
- Financial arrangements among partners
- Detailed timeline with the main deliverables/results
- Monitoring and control system
- Tools to ensure a timely implementation of the project activities

Applicants shall split the project activities into Work Packages (WP), defined as a set of activities contributing to the achievement of common specific objectives.







Project Management

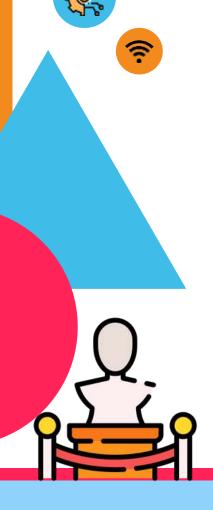
Applicants are recommended to split their projects into a maximum of 5 Work Packages, including **Project Management** (PM).

Portion of the lump sum allocated to **PM is max. 20%** of the total

The Project Management Work Package covers the **horizontal activities** that are necessary for the implementation of the project:

- Monitoring, Evaluation & Quality Assurance
- Coordination
- Communication
- Risk management
- Impact assessment

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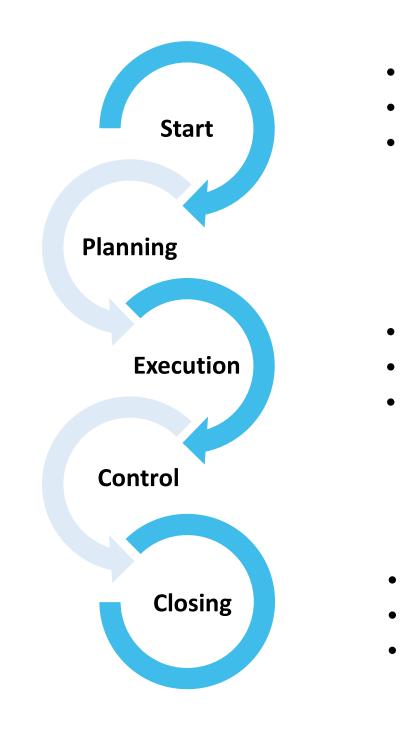






Project Management lifecycle

- Plan in detail
- Identify all the needed resources (quantification)
- Define operational requirements
- Forecast realistically all costs, timing, sequencing, quality, quantity, etc.
- Anticipate possible risks
- Access of users to project results
- Manage changes
- Guarantee constant operational control





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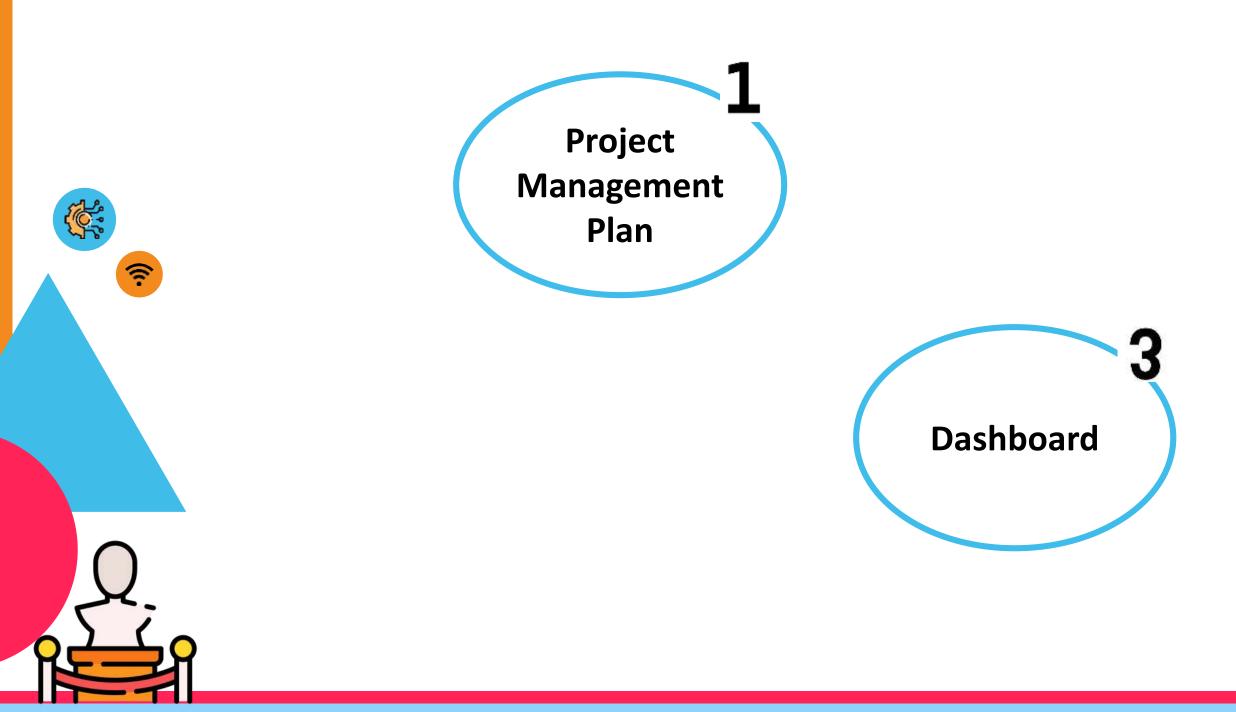


Overall objective Identify needed resource Organise work

Update planning
Mobilise and manage resources
Launch the project

Transfer resources to other activities/projects
Carry out the final evaluation
Extrapolate "lessons learned"

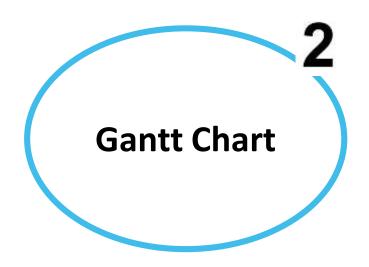
Three essential tools in Project Management

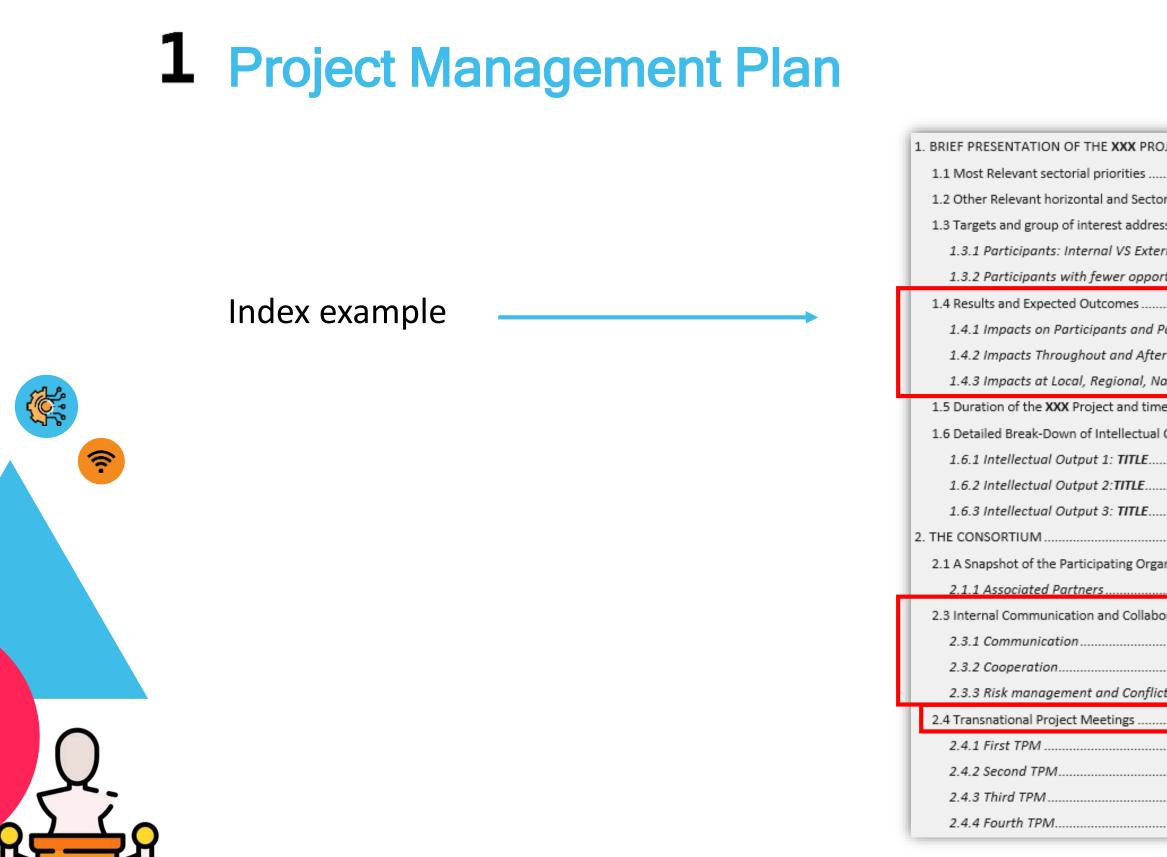




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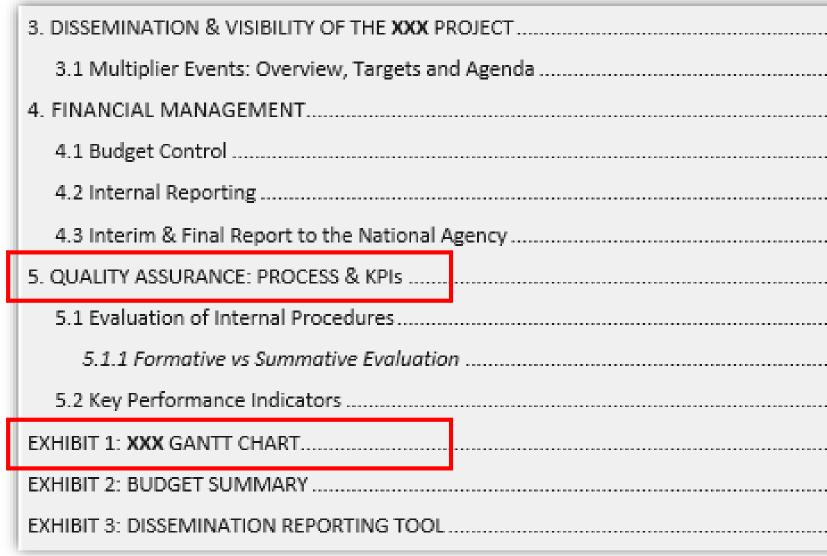


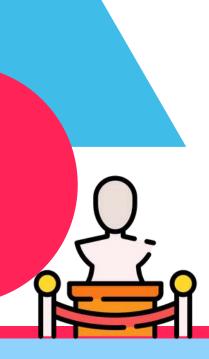




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sed by the Project	
nal Targets	
articipating Organisations	
Project Implementation	
ntional and EU Level	
eline of the foreseen activities	
Outputs and Workloads	
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ration Dynamics	
t Resolution	

1 Project Management Plan



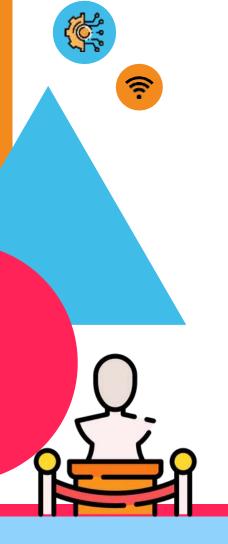






Gantt Chart

A Gantt chart is a project management tool assisting in the planning and scheduling of a project. Project management timelines and tasks are converted into a horizontal bar chart, showing start and end dates, [...] including how much of the task is completed per stage and who is the task's owner.



Example:

Project XXX																								
	20	122						20	23										20)24				
	M1	M2	M3	M4	M5	M6	M7	M8	M9	M10	M11	M12	M13	M14	M15	M16	M17	M18	M19	M20	M21	M22	M23	M24
	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct
Project Management WP																								
Management																								
Quality Assurance Plan																								
Dissemination Plan																								
Reporting																								
WP 1 XXX																								i
T1 XXX																								í
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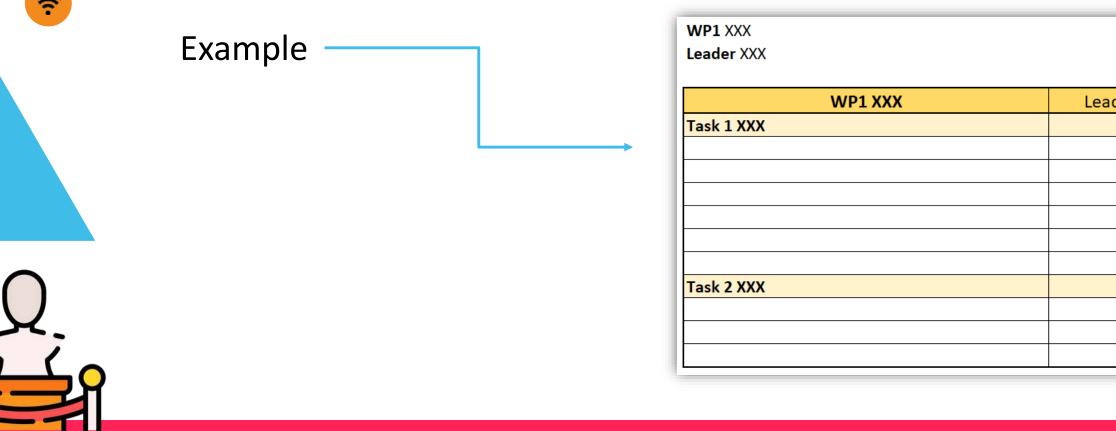


Assosiation for Project Management



The Dashboard is a tool to monitor the progresses of the project and keep track of activities and deadlines during project's implementation.

SOME TIPS: the dashboard shall be **comprehensive** of all project details but **schematic** in style and structure. It shall be **updated on a regular basis**.





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			Start date - End date
ader	Date of finalisation	Deadline	Note

Impact assessment

Expected impact of the project, both **internally** and **externally**, at local, national and EU level.

INTERNAL IMPACT

- Partners' organisations and staff
- Staff involved in the project

Impacts on these groups can be easily measured through the Impact+ Exercise, a tool developed by the UK and Slovenian Erasmus+ National Agencies (see next slide).

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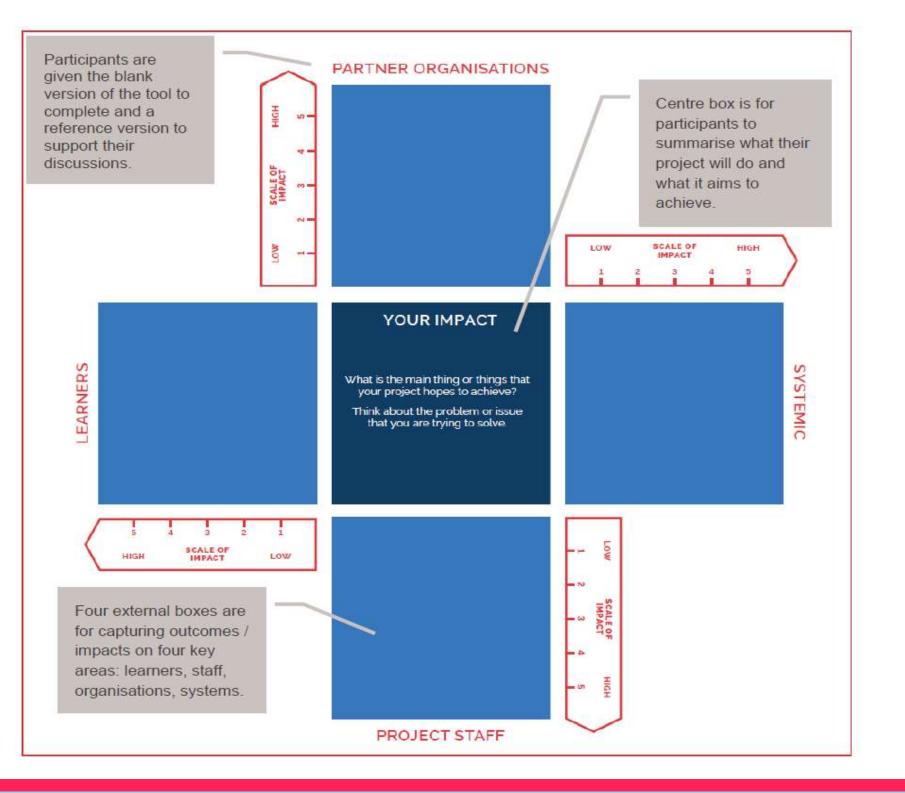


EXTERNAL IMPACT

• Project's target group • Project's beneficiaries • Stakeholders • Overall community

Impact exercise





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Watch this video to know how to use the tool

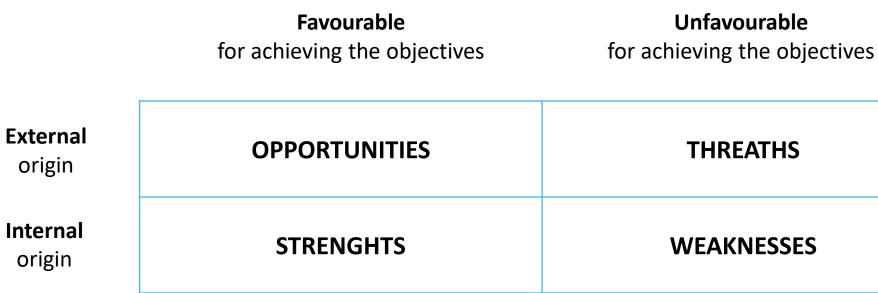
https://www.youtube.com/watch?v=DE80HhSJA_Q&emb eds_euri=https%3A%2F%2Ferasmusplus.org.uk%2F&sourc e_ve_path=MjM4NTE&feature=emb_title&ab_channel=Er asmus%2BUK



When analyzing the project's impact, it could also be useful to use a strategic analysis tool like the SWOT Analysis that can help organisations to identify internal Strengths and Weaknesses and external Opportunities and **Threats** posed by the environment.

The SWOT can be used for many purposes: in the planning phase, during project's implementation - for instance to make strategic choices - or for evaluation to ensure that the strategy is appropriate.

To know more go to <u>https://wikis.ec.europa.eu/display/ExactExternalWiki/SWOT+analysis</u>





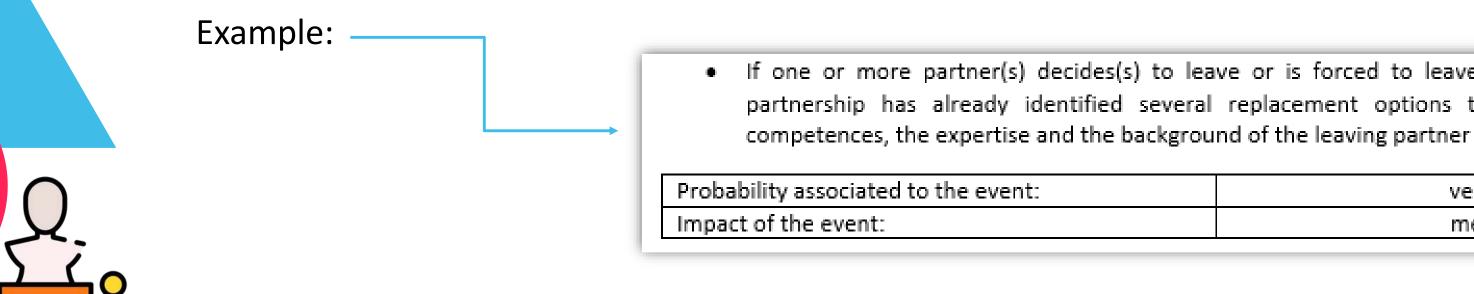




Risk management

- 1. Identify risks
- 2. Analyse the risks in terms of probability (Low / Medium / High)
- 3. Evaluate their impact on the project (Low / Medium / High)
- 4. Develop a mitigation strategy
- 5. Review risks on a regular basis

Describe your detailed risk management strategy in the Project Management Plan.





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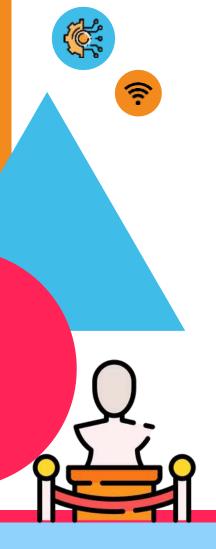


If one or more partner(s) decides(s) to leave or is forced to leave from the Consortium, the partnership has already identified several replacement options that perfectly matches the

very low
medium

Monitoring, Evaluation and Quality Assurance

The project methodology shall show the analysis leading to the identification of needs, the setting of objectives, the system put in place to **monitor** the project, a **quality assurance** mechanism and an evaluation strategy.



HOW TO MONITOR	HOW TO GUARANTEE QUALITY				
partners costs resumes, that describe	On a regular basis, circulate within the Consortium surveys to assess partners satisfaction in terms of internal communication and project's implementation.				



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Erasmus+ Programme Guide 2022 p.214

HOW TO EVALUATE

Identify a set of quantitative and qualitative indicators aka Kev Performance Indicators (KPIs) to assess the performance of the project considering expected outcomes, impacts and objectives.



Coordination of partners in KA2, meetings and required documents





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How to coordinate partners

The applicant must identify - at proposal stage - and then implement - in case of approval - effective mechanisms for the coordination and communication between partners.

These mechanisms must be described in detail in the Project Management Plan and must be designed to develop and strengthen a sense of community and mutual harmony.

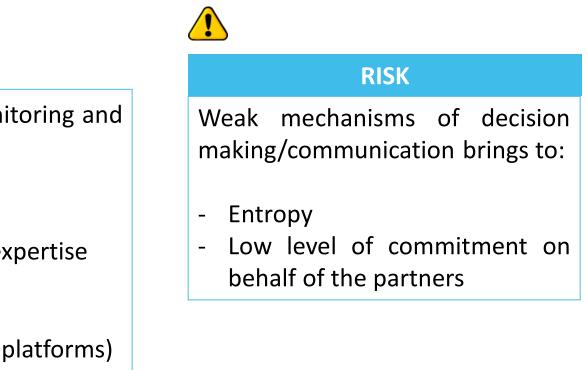
EXAMPLES

✓ Set-up a Steering Committee tasked with decision making, conflict resolution, monitoring and evaluation

- ✓ Sign **Partnership Agreements**, defining roles and responsibilities of partners
- ✓ Assign to partners **leadership roles** in specific activities depending on their area of expertise
- ✓ Schedule virtual call on a regular base
- ✓ Define a strategy and **tools for internal communication** (emails, google drive, other platforms)







Transnational Project Meetings

Official meetings are foreseen during project implementation, gathering all participant organisations.

TPMs – online or face-to-face – represent a moment to evaluate the status of the project and the quality of the activity developed, define the action plan for the upcoming period and set internal deadlines.

When a meeting is organised, the host organisation and the Applicant/coordinator must produce the documents required by the National/Executive Agency.

The documents that guarantee a smooth implementation of the meeting and an efficient management of the future project's activities are:



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To do list

Agenda

PROJECT LOGO	Co-funded by the European U		
Proje	ONYM ct title tional Project Meeting – DATE		
	[NAME OF THE ORGANISATION]		
9:00 - 9:15	Introduction and Welcome – Responsible partner		
9:15 - 9:30	PR1 – Responsible partner • • •		
9:30 - 10:30	PR2 – <u>Responsible partner</u> • • •		
10:30 - 10:45	Coffee Break		
10:45 - 11:30	PR3 – Responsible partner • • •		
11:30 - 12:15	Project management and reporting - Responsible partner		
12:15 - 12:30	Dissemination and visibility – Responsible partner		
12:30 - 12:45	Quality Assurance – Responsible partner		
12:45 - 13:00	AOB and Q&A		
13:00	End of the meeting		

Before each project's meeting, the host organisation should provide a detailed agenda, with issues to be discussed and a precise time schedule.

This docume efficiently.

Capacity to stick to the agenda is an important Key Performance Indicator (KPI), related to the communication and coordination dimension.



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This document is fundamental to manage time





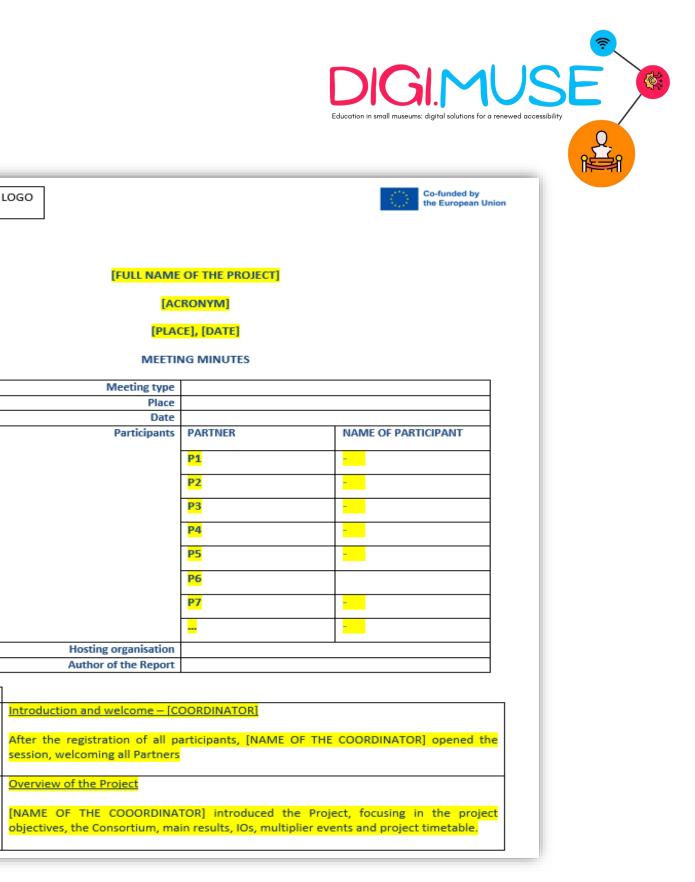
After the end of each meeting the Coordinator must gather and submit to the Agency the Minutes.

The document must indicate for each project activity:

- The issues discussed
- The decisions taken
- The deadlines set

ORGANISATION
[DATE] 9.30 - 9.45
<u>9.45 - 10.20</u>

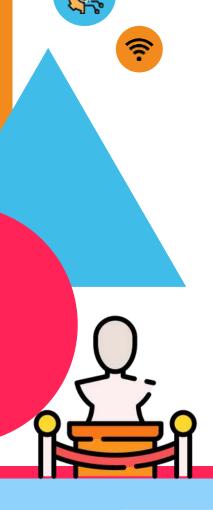
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To do list

Co-funded by

	Actio	n List (PROJECT) - Kick-Off Meetin	$\sigma = (DATE) = (PLACE)$				
Action List (PROJECT) - Kick-Off Meeting - (DATE) - (PLACE)							
ode	ACTION	PARTNER	DUE DATE	COMMENTS			
		PR1 - TITLE					
		PR2 - TITLE					
		PR3 - TITLE					
		Dissemination of Results	S I I I I I I I I I I I I I I I I I I I				
		Project management					
		Quality Assurance					







Unit 14 - Dissemination, Communication & Sustainability

Definitions, strategies and tools





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Sharing, Promotion and Use of Project Results

A specific section of the form is dedicated to the sharing, the promotion and the use of Project Results. Under this section, the Applicant is invited to define a detailed **Dissemination strategy.**

What does dissemination mean?

Dissemination is a paramount action to ensure effectiveness and sustainability of project results within and beyond the project lifetime.

The Programme Guide, the Grant Agreement and the Call for Proposals illustrate all the obligations related to Communication, Dissemination and Exploitation.

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EU Logo and Disclaimer

These two elements **must be visible in all projects' publications**

	Eu Logo	Co-funded by the European Union		
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https://ec.europa.eu/regional_policy/en/information/logos_downloadcenter



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When speaking about project visibility, different terms are used:

- Communication *informing* about projects and their results
- Dissemination describing and making results available for use
- Exploitation making use of results \bullet

All the terms are strictly related to project results, however they have slightly different meanings.



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Dissemination

Dissemination activities online and offline can be structured in:

Face-to-face activities

Presentations, round tables, workshops, seminars, conference etc.

Media-based activities

e-newsletters, websites, online networks, social media campaign, e-documents, paper-based flyers, posters, articles, newsletters, activity reports, TV or radio-based interviews and presentations etc

Performance activities

Activities closely related to project work packages such as the implementation of surveys, seminars, workshops or pilot courses, involvement in evaluation activities, etc.



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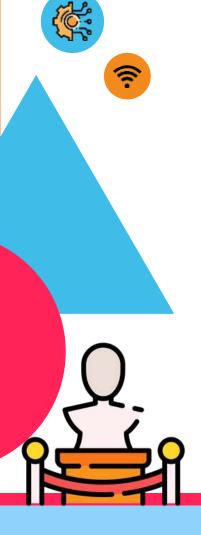


In summary, dissemination aims to:

- Promote and raise awareness with regard to the project contents and developments
- Provide information on the quality, relevance and effectiveness of the results
- Transfer the results to appropriate decisionmakers in order to achieve their sustainable promotion and support
- Convince individual end-users to adopt and/or apply the results, also after the project

Dissemination Plan

Before the launch of the project, it is necessary to define an effective and detailed communication and dissemination strategy.



These are the elements that a good dissemination plan should include: ✓ Communication objectives (raise awareness, promote societal values, influence policies etc.)

✓ Audience / target group

(general public, stakeholders, decision-makers, media etc.)

\checkmark Channel and activities

(online and offline)

✓ Timing

(linking activities to project milestones and ensuring flexibility at the same time)

✓ Key Performance Indicators (KPIs)



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Annexes:

Annex 1: standard email to policy maker



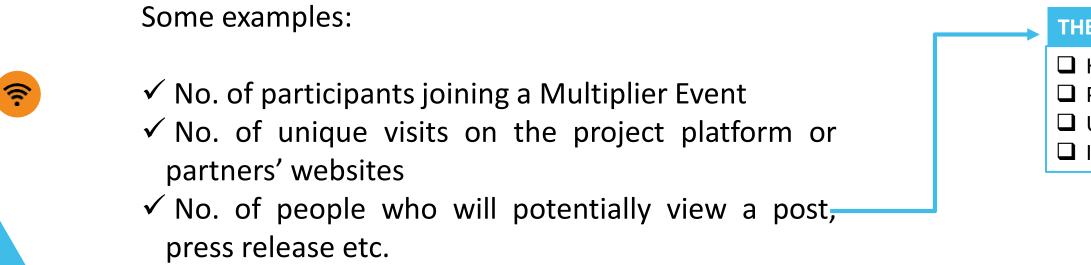
Table of Content

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emination Means and Tools	
dule of Press Releases	
sioned Results	
and Disclaimer	
emination Reporting Tool	

Annex 2: template of Press Release

KPIs and useful tips

A performance indicator is a **quantitative** or **qualitative** criterion which measures the success of the communication.



For a complete list of indicators see <u>https://ec.europa.eu/info/sites/default/files/communication_network_indicators.pdf</u>



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THE GOLDEN RULES OF DIGITAL CONTENT WRITING

- □ Keep it short and simple
- Prefer active verbs to passive
- **Use headings and paragraphs**
- □ Include links, catchy visuals and multimedia content

How to communicate your project – EC, 2021

Dissemination Reporting Tool

Partners are invited to keep track of the dissemination activities carried out during project's lifetime, in order to monitor the achievement of the quantitative KPIs, as planned in the **Dissemination Plan.**

To do so, a Dissemination Reporting Tool (exel file) should be adopted and updated by all partners, on a regularly basis. Here an example:

ONLINE DISSEMINATION					
ACTION TYPE	LINK	DATE	NUMBER OF PEOPLE REACHED		
Press Release					
Online Seminar					
Mailing List					
Web Radio Speech					
Online TV participation					

OFFLINE DISSEMINATION					
ACTION TYPE	LOCATION	LEVEL	DATE	TARGET GROUPS	NUMBER OF PEOPLE REACHED
Brochures		European			
Conference		International			
Face to Face		Local			
Leaflets		National			
Press Release					
Seminar					
Workshop					
XXX					
XXX					



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How to guarantee project's sustainability

SUSTAINABILITY

Project's capacity to continue having an impact/producing results after the EU grant has been used up (E+ Guide)

STRATEGIES

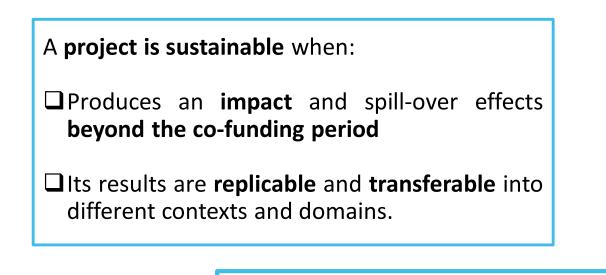
- Actively involve associated partners in the project
- Organise Multiplier Events addressed to a "strategical" audience and guarantee a vis-à-vis communication
- Engage stakeholders
- Maintain the project website alive after the end of the co-funding
- Promote project results on the Erasmus+ Project Results Platform



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EU pools for the online engagement of STKHs

- Erasmus+ Project Results Platform
- □ EntreComp's Community of Practice
- **EPALE Community**
- □ INTERREG Europe Community Platform
- **ESF** portal
- European Circular Economy Stakeholders Platform



Functionalities and submission of the final report





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Where to find the Beneficiary Module

The main management tool for Erasmus+ projects is the Beneficiary Module (BM), a system developed by the European Commission (replacing the Mobility tool in use with Erasmus+ 2014-2020).

Once the grant agreement is signed, received and recorded by the National Agency, the project becomes available under **My Projects** of the <u>Erasmus+ and European Solidarity Corps platform</u>





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	Register or login) 🕫
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opean Solidarity Corps - you car rojects.	n check upcoming app	lication
tion type and field.		
n touch with a National Agency i	in your country. Please	check the list
	Default 🕈	Customise

What to do through the Beneficary Module

At this point beneficiaries can start to manage the project information, containing **mobility** activities (in case of KA1), budget details and reports.





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To learn more go to

- E-learning videos on how to use the BM
- How to complete and submit the final report - a step by step guide

How to submit the final report

The BM allows beneficiaries to **submit the final report to the National Agency**.

The National Agencies also have access to the project through the Beneficiary Module so to monitor and validate information entered by beneficiary organisations.

At the same time as submitting the report the beneficiary should also ensure that the project information in the **Erasmus+ Project Results Platform** is up to date and correct (see <u>next Unit</u>)

Click on the image and watch this video to learn how to submit the final report from the Beneficiary Module



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Unit 13 - Erasmus+ Project Results Platform and EPALE

Tools for disseminating results and searching for best practices





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Erasmus+ Project Results Platform

- The Erasmus+ Project Results Platform is a website, provided by the European Commission, where all approved Erasmus+ projects, both ongoing and completed, can be consulted.
- This platform allows advanced searches by year, country, region, programme, key action, target group and status of the projects.
- In addition to projects, in the Erasmus+ Project Platform all users can find Best Practices selected by the European Commission.











Erasmus+ Project Results Platform

- The aim of the Erasmus+ Project Platform is to support the visibility, accessibility, dissemination and exploitation of the Erasmus+ projects.
- Moreover, beneficiaries can create thematic networks, increasing the <u>multiplier</u> <u>effects</u> of their projects.
- In the end, the Erasmus+ Project Platform is a great tools to learn more about the Programme and get inspired on projects to be submitted in the next Erasmus+ calls.





Erasmus+ Project Results Platform

There are several ways to reach the Erasmus+ Project Results Platform:

- Through the Home Page of the Erasmus+ Project Results Platform: https://erasmus-plus.ec.europa.eu/projects
- Through the Home Page of the Erasmus+ Programme: https://erasmus-plus.ec.europa.eu/
- Through banners on National Agencies websites, such as: https://www.erasmusplus.it/





How to search for best practices

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Search Projects	
Project name or keyword	
Example employment, clir	nate change, etc
Search	
Project	Clear filters
Completed (149037)	
Ongoing (42393)	
Success Story (618)	
Good Practice (1670	9)
FactSheets (214)	
European Language	Label (48)
European Year Cultu	ral Heritage (47)

European Innovative Teaching Award (102)

Actions

Jean Monnet Activities (1863)
KA1: Learning Mobility of Individuals (135123)
KA2: Partnerships for cooperation and exchanges of practices (27442)
KA3: Support for policy reform (2455)
Sport (1175)
Sport (1175)

Topics

Activity Years

Search YYYY



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Call Year

2022	(83)
------	------

2021 (8121)

Former programmes

LLP (Life-long learning programme (18946)

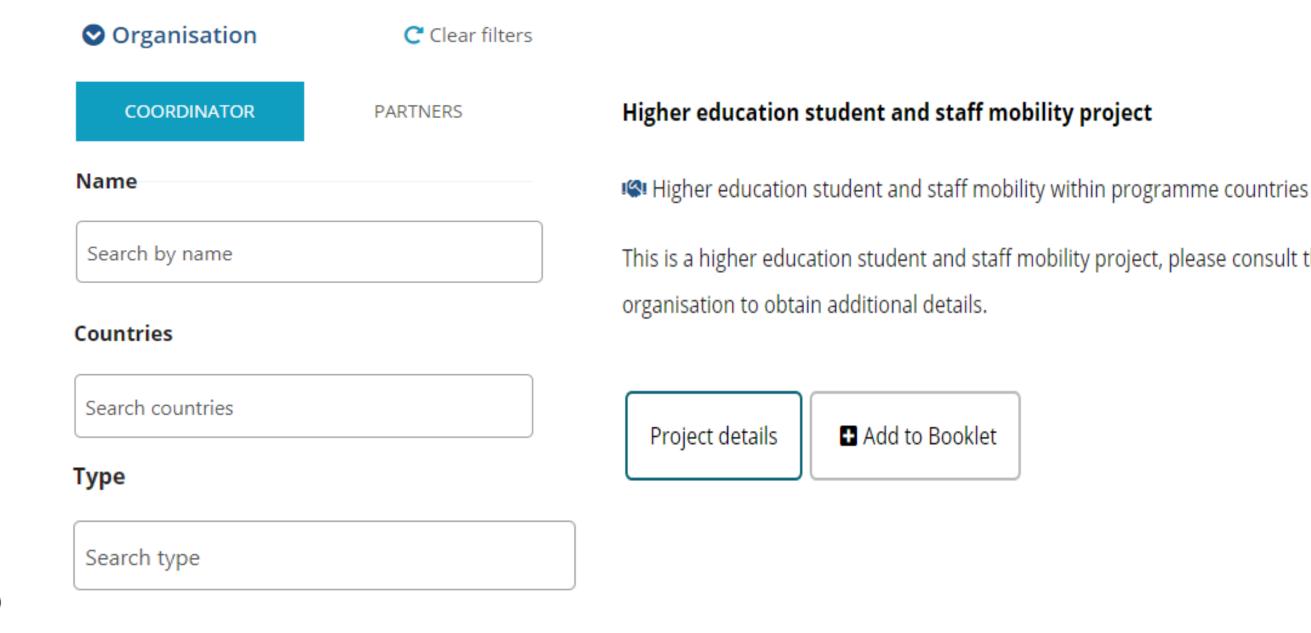
YiA (Youth in Action programme (3413)

Erasmus Mundus (369)

Co-operation with industrialised countries (90)

____ Sports (7)

How to search for best practices









- This is a higher education student and staff mobility project, please consult the website of the

Best practices from the Platform *NICHE Project (KA2)*

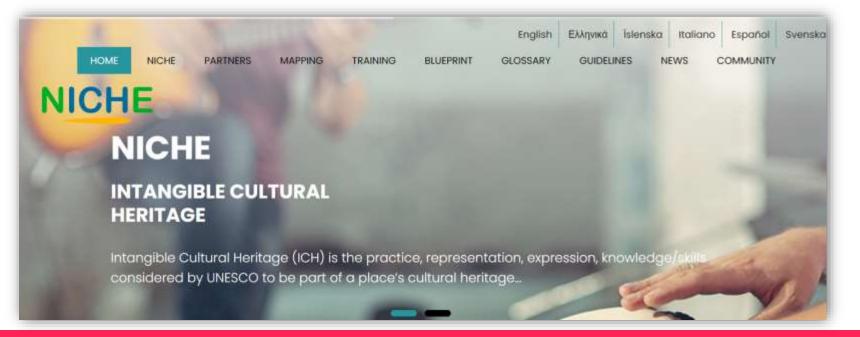
The NICHE project - Nurturing Intangible Cultural Heritage for Entrepreneurship - aimed at developing:

- Innovative training contents for the cohort of professionals who operate in the field of ICH to promote entrepreneurial initiatives in the sector
- A professional profile of ICH operator so that ICH can be leveraged to widen and create economic activities

This objective was achieved through the development of:

- An European Qualification Frameworks (EQF) compliant professional profile of ICH professional
- Training courses based on Learning Outcome and in line with EQF 3 to 5 on innovative topics for the ICH sector
- A pan-EU Open Educational Resource that became the focal point for ICH professionals

Project's results are available on the Erasmus Platform and project's website



Cothe

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romote entrepreneurial initiatives in the sector nic activities

I or the ICH sector

Best practices from the Platform From the Root of a Tree to the Bottom of the Factory Chimney - 150 Years of Forest Industry in Kymenlaakso (KA1)

By implementing the "From the Root of a Tree to the Bottom of the Factory Chimney" project, the museum of Kymenlaakso aimed to raise the industrial theme (being part of the local tradition) as a factor unifying the entire Kymenlaakso area.

This objective was reached by involving and cooperating with local companies and residents.

Two people from the staff travelled to the Ruhr in Germany for job shadowing trip; they met with local museum and regional development company staff who have been involved in raising industrial heritage.

The conference visit in the documenta exhibition in Kassel, Germany, allowed exploring combination between the art and the industrial theme. At the same time, two people visited the ICOM meeting in Prague, Czech Republic, and explored themes such as gamification, participation, and the museum's role as the stimulator of discussion.





How to upload project's results on the Platform

In addition to the public interface, the Platform includes restricted working areas called Beneficiary Dashboard and Officer Dashboards.

At the end of the project and along with the final report (see Unit 12), the Applicant should use the Beneficiary Dashboard to upload the results and submit these for review. The project is automatically sent to the Officer's Dashboard and reviewed by the National Agency.

These are the steps to be followed to finalise the results' upload and publication within the Platform

Go to <u>https://erasmus-plus.ec.europa.eu/projects</u> "Manage your project" section 1.







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Manage your project If you are a Project Officer or a Project Beneficiary you can manage the details about your project. Log in to edit your project content ightarrow

How to upload project's results on the Platform

- Do the EU Login through the credentials used for the Beneficiary Module. 2.
- Once accepted the Terms and Conditions, all ongoing projects run by the Applicant under the Erasmus+ 3. Programme will be displayed in the upper part of the screen.
- To manage project's details, click on the pencil icon "Edit project". 4.

Project List					personal da	
My Projects			1	Filter by Project Number or Title :		
Identifier	Title	Status	Key Action	Action Type		Project Details Results
2020-1-8E01-KA226-SCH-082742	Digital cOmpetence to teach youth with migranT background	Available for submission after	Cooperation for innovation and the exchange of good practices	Partnerships for Digital Education Readiness	102	
2020-1-8E01-KA107-074851	Project for higher education student and staff mobility between Programme Countries and Partner Countries	Open for uploading results	Learning Mobility of Individuals	Higher education student and staff mobility between Programme and Partner Countries	102	Project Number: *
2021-2-8E01-KA151-YOU-000007428	Mobility of youth workers 01 CP - EAC IT TRAINING	Open for uploading results	Learning Mobility of Individuals	Mobility of young people for accredited organisations.	/ () ±	
				< prev 1 most	 for 3 project(s) 	Title:
Site Links						End date:
E+PRP Guidelines for beneficiaries					10	
Erasmus+ Desermination Platform					10	DD/MM/YYYY
Frequently Asked Questions					10	Submission date:
Helpdesk Information					H	
Relevant results for Erasmus+ projects					- 21	DD/MM/YYYY HH:MM (24 Hour)
Terms and Conditions					.8	Downorrit Hown (24 Hour)
					1	Website:



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How to upload project's results on the Platform

To add results, go to the tab "Results" 5.

	List of proj	lect results	
ïtle	Description	Attachment	Officer Decision Actions
lo records found.			

Project Information

- Once you click on the "Add Result" button, a pop up window will open and you will be requested to introduce a title, a short 6. **description**, a category and a type of a given result
- If you want a specific result to be published on the Platform, remember to select the related box 7.



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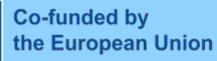
For a step by step guide go to this link

EPALE The Electronic Platform for Adult Learning in Europe

Through EPALE it is possible to:

- Find inspiration from the pool of good practices and success stories
- Exchange ideas and create networking opportunities with individuals organisations through the EPALE Partner Search
- Disseminate your projects' results in the EPALE Community





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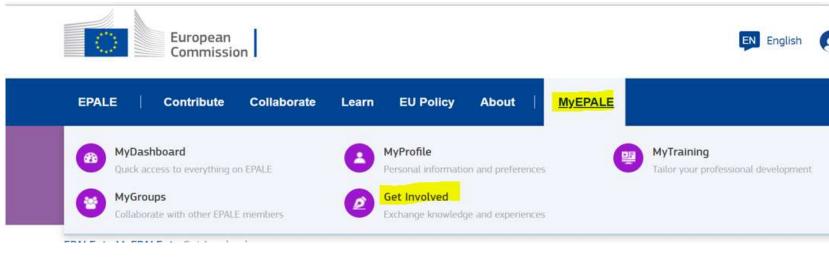
EPALE The Electronic Platform for Adult Learning in Europe

Steps to access and use the Platform:

1. Go to \rightarrow <u>https://epale.ec.europa.eu/en/user/login</u>

2. Go to EU Login and access through your credentials

3. Go to MyEPALE > Get involved





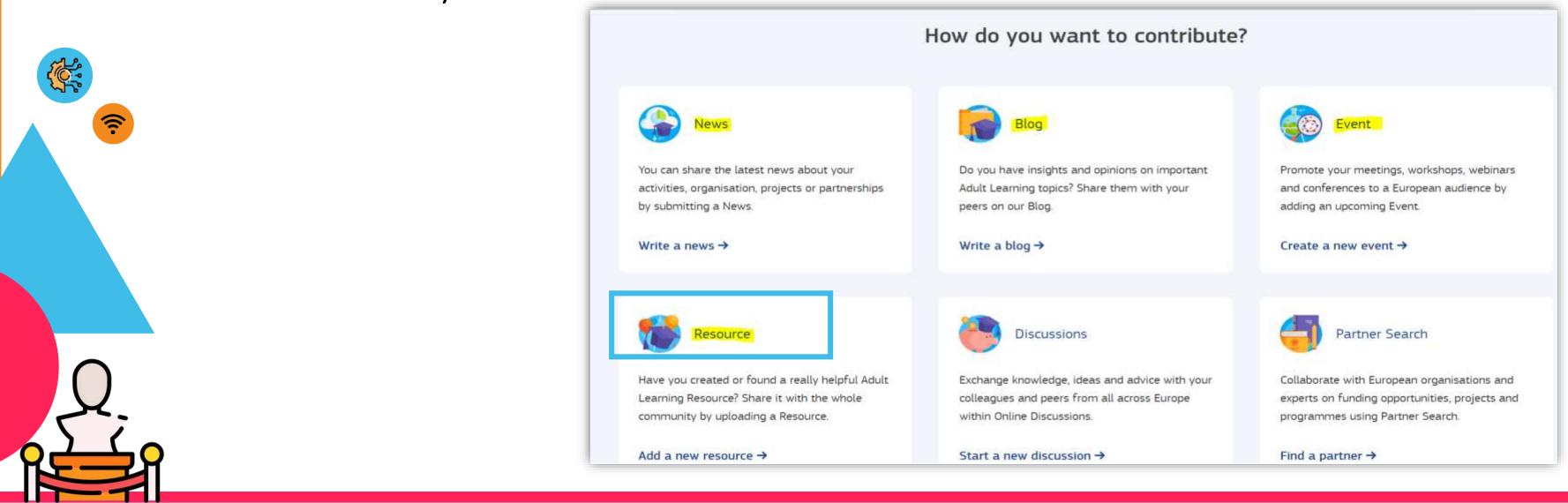
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	Log in	
	Login to Epale	
	Enter your usemame/email	
	Password *	
	Enter your password	
		Forgot password?
	Log In EV Login	
og out		
Q		

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4. Choose one of these activities depending on your needs; in particular, through the "Resource" section it is possible to share project's results so to disseminate them among the **EPALE** Community.





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DIGIMUSE

Education in small museums: digital solutions for a renewed accessibility



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Thank you!





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